



ANNUAL  
GENERAL  
MEETING  
HANDBOOK  
2023

The illustration features a red background on the left with the title. The right side is a colorful collage: an airplane in a blue sky with clouds; wind turbines and mountains; a factory with a recycling symbol; a train on a bridge; a school building with a graduation cap, a magnifying glass over a scroll, and a speech bubble; a city skyline with a Wi-Fi symbol, a shield with a checkmark, and an envelope; and silhouettes of people and an electric bus at the bottom.

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## Officers



## Board Members



## Consultative Board



## Year of 2022/2023

Effective as 20 June 2023



**David Butcher** STEP DOWN  
**British School Jakarta**  
*Principal*



**David Campbell** STEP DOWN  
**BP Indonesia**  
*Vice President Production Asia Pacific*



**Jeffrey Chatellier**  
**Forest Carbon**  
*CEO*



**Sewhan Chon**  
**AstraZeneca**  
*President Director Indonesia*



**Ira Noviarti**  
**Unilever Indonesia**  
*President Director*



**Terry O'Connor**  
**PT Matahari Department Store TBK**  
*CEO*



**MT Rajah**  
**Kellys Express**  
*General Manager*



**Ingrid Siburian**  
**Shell Indonesia**  
*President Director & Country Chair*



**Hernoko D. Wibowo**  
**Sudjono & Rekan**  
*Managing Partner*

## Ex-Officio



**Graham Garven**  
**VDB Loi Indonesia**  
*Partner*



**Tonny Pranatadjaja**  
**Protocol One**  
*President Director*



**Jay Singgih**  
**Bumi Laut Group**  
*Group Chairman & CEO*



**Oliver Richards**  
**British Embassy Jakarta**  
*Country Director of DBT Jakarta*



**Summer Xia**  
**British Council**  
*Country Director Indonesia  
 & South East Asia Cluster Lead*

# Annual Partners

## PATRON



## SUSTAINING



## BUSINESS DEVELOPMENT NETWORK PARTNERS



## AIRLINE PARTNER



## OTHER





# BritCham Executive Office Team



**Chris Wren**  
*Executive Director*



**Daliana Tiono**  
*Head of Finance*



**Chenny**  
*Manager, Education Centre*



**Lia Armalia (Cia)**  
*Marketing Communications Manager*



**Shella Djuwardi**  
*Manager, Business Centre*



**Marni Nursepti**  
*Membership Coordinator*



**Yunita Leginawati**  
*Sales & Marketing Coordinator*



**Megizsa Gondokusumo (Mei)**  
*Recruitment Marketing Officer*



**Tasya**  
*Finance Assistant*



**Alvia Putri Cindy**  
*Communications Assistant*



**Alvira Rizki Wulandari**  
*Events Assistant*



**Dena Rizky Syahira**  
*Projects Assistant*



**Irawanti Ayu Kusumawandira**  
*Business Centre Assistant*



**Yulian Maulida Khasanah**  
*Executive Assistant*



**Arif Warman**  
*Office Assistant*



**Tusin**  
*Driver*

## Message from The British Ambassador to Indonesia and Timor-Leste



2023 is another major year for British business interest in Indonesia. The country's profile remains high, as economic growth and stability continue, and as the country transitions from its high-profile role as G20 Chair in 2022 to ASEAN Chair. Infrastructure, education, energy security and economic development

are still among Indonesia's key priorities, and the UK is delighted to support Indonesia and ASEAN in achieving those priorities.

Last year saw a number of highlights on the trade and investment front, including the first meeting of the Joint Economic and Trade Committee (JETCO). Through working groups on clean growth and agriculture/food and drink, we aim to address market access barriers and promote mutually beneficial trade within the sectors.

In October 2022, we also signed a bilateral investment promotion MoU with Indonesia's Minister of Investment, aimed at encouraging two-way investment in the priority sectors of value-added minerals, life sciences, and energy transition. We have a particular focus on developing collaboration within electric vehicle supply chains, including sustainable mining. We are also pleased to support the Indonesia Just Energy Transition Partnership, including through a \$1bn World Bank Loan Guarantee.

The establishment of JETCO and the investment in MoU show our ambition to expand further our £3.5 billion trade relationship with Southeast Asia's

biggest economy. Indonesia is an important partner in the region with so much potential in its growing middle class, growing consumers of everything from food and drink to education and technology.

We have also stepped up our promotion of the UK's position as a superpower in science and technology. We held the very first UK-Southeast Asia Tech Week in March this year, bringing 14 cutting-edge UK companies to Jakarta and Bangkok, with innovative solutions in Smart Cities and Net Zero. The Tech Week is a launchpad for engaging further with the ASEAN tech ecosystem and opening the market for UK tech companies to invest and expand in this region. We expect to see a strong tech delegation at London Tech Week in June.

BritCham is an important partner across this ambitious agenda and beyond, with members working to provide solutions to the world's greatest challenges such as sustainability, digitalisation, and talent development. BritCham's commitment to helping ensure UK businesses thrive in Indonesia is wholly in line with the Embassy's work to grow the UK's presence in Indonesia and the region.

While large UK firms are expanding their businesses in Indonesia, we also see growing interest from small and medium enterprises (SMEs). We are pleased that BritCham plays a significant role in facilitating market entry to those UK entities.

The UK has recently brought together the previously separate parts of government dealing with business and with international trade, signalling our determination to work closely with industries across all aspects. The Department for Business and Trade (DBT) is keen to support British businesses in the UK and overseas, including in Indonesia, and I encourage all BritCham members to speak to our team, where you see opportunities to support each other.

I look forward to seeing the UK-Indonesia trade relationship grow still further and to working closely with BritCham to achieve our common goals.

**Owen Jenkins CMG**

*His Majesty's Ambassador to Indonesia and Timor-Leste*

## Message from The Chairman of BritCham Indonesia



Welcome to the 2023 Handbook for BritCham Indonesia.

The last few years have been tumultuous for Indonesia and the world in general due to the unprecedented pandemic. We have seen numerous disruptions on Indonesia's economy on a global scale; however, we

have also seen the true resilience that is of the Indonesian government and people. With Indonesia re-opening, our focus in 2023 will be not to simply return to "Business-as-usual" but to return to a global economy where we are more connected and more resilient than ever.

Our vision remains as true as ever of being the leading business membership association to promote and facilitate trade and investment growth between Britain and Indonesia through diverse networks. This vision echoes the spirit of Indonesian G20 presidency of "Recover Together, Recover Stronger" that took place in Bali, Indonesia in November 2022. During this summit, the Indonesian Presidency unveiled three priority sectors for a strong and sustainable recovery.

1. **Strengthening of Global Health Architecture:** It is evident that the world needs to strengthen its infrastructure and connectivity to respond better to future health crises.
2. **Digital Transformation:** This was one of the key solutions to move the economy forward during the pandemic and has since become a new

source of economic growth. The spotlight is now on enhancing digital skills and literacy for all to ensure an inclusive transformation.

3. **Energy Transition:** There is a continuous focus on energy transition toward new and sustainable energy by prioritizing energy security, accessibility, and affordability.

These guiding pillars present us with new opportunities to explore and grow our presence, both as individual companies and as British Chambers of Commerce as a whole. We are aiming to do so by continuing our business excellence and expanding our ever-growing network with experienced senior business leaders and government representatives. Indonesia's green commitment is stronger than ever and continuously attracts major clean and green energy investment projects alongside other transformative investment projects. At the end of 2022, Indonesia launched the most ambitious energy transition program in its history as part of an international partnership to combat climate change known as the "Just Energy Transition Partnership" or JETP.

In this partnership, Indonesia and its international partners, including the UK, the US, the EU, Japan, and Canada, will initially deploy and mobilize US\$20 billion over the next three to five years to help Indonesia to pivot away from fossil fuels. This program is set to create new momentum for Indonesia's emerging green economy and, along with said momentum, an abundance of excitement and opportunities!

I would like to thank the Board for their continuous and relentless hard work in driving the Chamber's vision forward; I would also like to extend my sincerest gratitude to Chris Wren and the Executive Office for doing an outstanding job in the post-pandemic world.

Lastly, I would also take this opportunity to convey my best wishes for the coronation of His Majesty King Charles III. Long live the King!

**Rino Donosepoetro**  
*Chairman of BritCham Indonesia*

## Message from The Executive Director of BritCham Indonesia



Within these pages, there are many comments about the impacts of the pandemic on ‘business-as-usual’ and the transition either back to more normal operations or forward to newer normals. BritCham Indonesia earned its reputation as being the most active foreign Chamber by putting on around 60 events each year.

BritCham Indonesia earned its reputation as being the most active foreign Chamber by putting on around 60 events each year. That was pre-pandemic. Our experiences, including embracing technologies, mean that we cannot get back to that level of event activity in the short term. But, we continue to be innovative, responsive and agile. Some examples include embracing alternative platforms for our members to demonstrate thought-leadership, expertise, commitments to sustainability and to showcase their products and services.

We are inviting participation in any or all of our three new Member Focus Groups - Pharmaceutical, Life Sciences & Wellness, Technology & Digitalization and SME. Each of these will have direct Board oversight and the steering committees are drawn from amazing expertise from a combination of our domestic and international members. In addition, the leadership of our four existing Member Focus Groups - Climate Change & the Environment, Human Capital & Education, Smart Sustainable Cities and Professional Women is committed to further development involving more of our members.

We shall be engaging more of you via new snap surveys. We shall invite you to showcase your prowess in and commitment to sustainability. We shall offer support in your future talent acquisition. Our Career Fests will provide the opportunity to promote careers with member organizations. We will be working differently with a wider range of stakeholders to reach out and support UK-based businesses with trade and investment ambitions in Indonesia. This network often provides new business pitching opportunities to our members.

These are just a few examples of how BritCham is approaching its post-pandemic transition to embed even greater value in our membership proposition. Please encourage your team members to engage and consult more with our Executive Office team.

I would also like to offer Ambassador Owen and DBT Director Oliver our very best wishes as they take on new challenges away from Indonesia. We all look forward to working even more closely with their successors.

A big thank you to our Chairman, Donny, for leading an exceptional Board and to all those professional volunteers from among our membership who contribute personal time to Groups, Committees, Events, Advocacy and in general support of myself and my dedicated Executive Office team. We are extremely grateful and remain committed to supporting your successes.

In the closing words of our corporate video -“ together, we thrive.”

Best regards,  
**Chris Wren**  
*Executive Director of BritCham Indonesia*



# FINANCIAL REPORT



## Message from The Honorary Treasurer



The attached extracts from the audited financial statements of the Chamber are to inform Members of the financial position of the Chamber at the end of 2022.

A copy of the full set of annual audited financial statements will be provided to any member on application to the Chamber's Executive Director. The following is a summary of the key metrics. A

brief version of the below has been presented verbally to the attendees at the AGM.

### Performance Summary

#### • Deficit

In 2022, the Chamber generated a deficit, after tax, of IDR 408.8 million. This represents a decrease of IDR 476 million versus 2021 results. Primarily caused by the loss of the grant from the UK government on the revenue side, this was offset by higher membership revenues, improvements in the net results from events and media, and higher operational costs from strategy and promotional costs, which are hoped may be seen as investments that will bear fruit in later years.

#### • Revenue

Overall revenues increased by IDR 1,03 million, or almost 18%, during 2022.

Membership subscriptions and special sponsorships increased by 8%. The return of in-person events, particularly the BiSEA conference, Christmas party, and sponsorship of the PWG, contributed to significant increase in events revenue and an additional IDR 222m or 270% increase in net contribution from events. Higher surpluses from the AGM and GBBI handbook also assisted. Education Centre returns increased compared to

2021, but there are still some COVID-19 related lags. Thus, the Education Centre is not yet break even.

#### • Costs

As in previous years, with the tight budgetary constraints the Chamber is required to operate within, cost control remains a key priority – ensuring we optimise the use of our financial resources for the benefit of members whilst remaining within budget and not exposing the Chamber to any significant financial risks.

However, with the loss of the OBN Grant, additional new strategies and new directions are required and added costs incurred in determining these and setting out the plans for the future. In 2022, total costs, not directly attributable to revenue streams, increased by 11% or IDR 151 million, mainly due to these strategic issues. The net cost of the Education Centre is expected to be short-term, and this will become a significant revenue stream.

#### • Taxation

The 2022 corporate taxation return has been completed, reviewed (including an independent review by an external tax consultant), and submitted within the DGT deadlines.

#### • Balance Sheet

The balance sheet position remains sound following several years of good performance and strong financial management. As of 31 December 2022, liquid assets stood at IDR 3.1 billion, and net assets were at IDR 1.5 billion.

As reported in the previous year, the loss of the OBN grant has led to the need for alternative income generation and pending any long-term guarantee of additional revenues management – determined that it is prudent to continue to retain a reserve sufficient to cover the cost of satisfying any existing HR and other commitments (six-month period). This amount remains at IDR 1.8 billion.

#### • Summary

Despite the significant challenges from the loss of the OBN grant and the delaying effect of COVID-19 on the Education Centre revenues, the

continuing support of members and sponsors and the prudent stewardship shown by the Executive Office team means that the financial condition of the Chamber remains sound. **We remain challenged to encourage greater financial commitment from members. We shall continue to be sufficiently agile to take on new revenue opportunities.** However, as in previous years, we will continue to exercise robust control over its finances to ensure resources are optimised and focused on the right areas for the benefit of our members and that we operate in a financially sustainable manner.

I would again like to express my thanks to the members and sponsors who supported BritCham during 2022 and especially to Chris Wren and the team at the Executive Office, who have again shown that they can adapt to the challenges presented and have kept the overall position and prospects in good order.

I would also like to thank Chairman Pak Donny and the rest of the Board for the opportunity and support. Additionally, I would like to send out a special thanks and mention to Lia, the finance manager, and Chris for their excellent stewardship and governance and for being able to respond with clear explanations to any queries.

Thank you.

**Graham Garven**  
*Honorary Treasurer of BritCham Indonesia*

# British Chamber of Commerce in Indonesia

## Statements of Financial Position – Audited 2022

Comparatives are audited positions for the years 2022 and 2021, ending December 31.

### Assets

<b>Current Assets</b>	<b>Audited 2022 (IDR)</b>	<b>Audited 2021 (IDR)</b>
Cash and Cash Equivalents	2,845,834,277	2,793,776,399
Short Term Investments	273,383,291	767,068,054
Receivables - Net	640,678,977	462,388,915
Prepaid Expenses	115,821,484	160,389,955
<b>Total Current Assets</b>	<b>3,875,718,028</b>	<b>4,183,623,323</b>
<b>Non Current Assets</b>		
Property and Equipment	96,565,561	153,413,146
Deferred Tax Assets	113,889,056	73,970,011
Refundable Deposits	154,126,400	154,126,400
Right-of-Use Assets	1,423,569,405	616,744,526
<b>Total Non Current Assets</b>	<b>1,788,150,422</b>	<b>998,254,083</b>
<b>TOTAL ASSETS</b>	<b>5,663,868,450</b>	<b>5,181,877,406</b>

### Liabilities and Net Assets

<b>Current Liabilities</b>	<b>Audited 2022 (IDR)</b>	<b>Audited 2021 (IDR)</b>
Taxes Payable	67,174,678	58,424,040
Accrued Expenses	135,396,220	160,254,696
Unearned Revenues	1,805,425,021	1,998,255,308
Other Payables	524,781,188	203,348,471
<b>Total Current Liabilities</b>	<b>2,532,777,107</b>	<b>2,420,282,515</b>



<b>Non Current Liabilities</b>		
Lease Liabilities	1,423,569,405	649,299,787
Employee Benefit Liabilities	180,994,928	176,987,637
<b>Total Non Current Liabilities</b>	<b>1,604,564,333</b>	<b>826,287,424</b>
<b>TOTAL LIABILITIES</b>	<b>4,137,341,440</b>	<b>3,246,569,939</b>
<b>Net Assets</b>		
Unrestricted	1,526,527,010	1,935,307,467
<b>Total Net Assets</b>	<b>1,526,527,010</b>	<b>1,935,307,467</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>5,663,868,450</b>	<b>5,181,877,406</b>



## A PLACE TO BELONG

WE ARE THE ORIGINAL REDBRICK

- Top 200 global University, top 33 in UK (QS and The Times rankings 2023)
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- Award winning Careers and Employability team to help you achieve a bright future and successful career
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## 280,000

A global network of 280,000 alumni in over 170 countries



## 88%

of our students achieve a First or 2:1



## 8,000

Of our 30,000 students almost 8,000 are international students from over 130 countries.



# British Chamber of Commerce in Indonesia

## Statements of Comprehensive Income – Audited 2022

Comparatives are audited positions for the years 2022 and 2021, ending December 31.

Revenues	Audited 2022 (IDR)	Audited 2021 (IDR)
Membership Subscriptions	2,315,675,298	2,126,164,212
Sponsorship	662,687,500	629,466,667
Functions and Meetings	1,404,323,073	108,333,333
Publication and Advertising	489,062,500	398,262,500
Market Facilitation Services	171,608,510	67,141,658
Overseas Business Network (OBN)	271,442,652	2,344,954,008
BritCham Business Centre	1,261,282,999	--
BritCham Education Centre	229,695,606	68,400,000
Others	75,586,027	106,924,570
<b>TOTAL REVENUES</b>	<b>6,881,364,165</b>	<b>5,849,646,948</b>

Expenses	Audited 2022 (IDR)	Audited 2021 (IDR)
Functions and Meetings	1,175,486,363	31,687,314
Publication and Advertising	146,026,436	131,739,216
HR Expenses	3,292,256,114	3,182,436,625
Overseas Business Network (OBN)	143,326,747	809,757,831
BritCham Business Centre	920,540,860	--
BritCham Education Centre	397,953,039	357,903,410
Professional Fees	93,673,116	112,179,677
Administrative and Other Expenses	468,017,141	415,021,134
Depreciation	54,397,658	65,526,344
Depreciation of Right-of-Use Assets - BritCham	538,266,430	345,702,712

Depreciation of Right-of-Use Assets - OBN	40,863,184	237,846,317
Lease Interest	28,583,205	54,256,812
<b>TOTAL EXPENSES</b>	<b>7,299,390,293</b>	<b>5,744,057,392</b>
<b>Surplus Before Income Tax</b>	<b>(418,026,128)</b>	<b>105,589,557</b>
Income Tax	(9,245,670)	(38,052,005)
<b>Surplus (Deficit)</b>	<b>(408,780,458)</b>	<b>67,537,552</b>







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Contact us: [suci.kurnia@icaew.com](mailto:suci.kurnia@icaew.com)







# BRITCHAM BUSINESS CENTRE



The BritCham Business Centre provides market access support services across all sectors for British SMEs looking to understand the opportunities and how to create effective partnerships in Indonesia. We provide advice and support for aspiring British SMEs that are looking to access the Indonesian market.

Since its inception in 2013, the BritCham Business Centre team has assisted over more than 2,500 companies. With an accreditation received from the British Chamber of Commerce UK in early 2015, the team has provided assured quality services to UK companies in exploring opportunities in Indonesia. This includes over 400 bespoke reports and market visit programmes for UK SMEs. These reports and visits have been the beginning of a journey that has led to export wins of many. The BritCham Business Centre continues to focus on increasing its networks with key stakeholders and private and governmental institutions to support UK investment in Indonesia.

The BritCham Business Centre provides a complimentary landing point for visitors wishing to get straight to work at a hot-desk with all the usual office support facilities. Additionally, our team also offers the following services but limited to:

### MARKET INFORMATION

Understanding a new market can be challenging. Our sector's leads specialise in providing market research reports that go beyond the surface. Tailored reports can include:

- Sector overview
- Regulatory updates
- Market trends
- Competitor and Consumer Intelligence

### WEBINAR

For British companies interested in hosting or attending webinars, we are able to provide a platform to share and exchange market information with Indonesian companies, regulators, and other prominent stakeholders. This is a cost effective way to test the temperature for your product or service.

### VIRTUAL ROADSHOW MANAGEMENT

For trade groups/associations that would like to do trade missions in Indonesia.

## VIRTUAL TRADE MISSION MANAGEMENT

We are able to facilitate a virtual session followed by one-on-one meetings with country experts.

## VISIT PROGRAMME

We can set up British businesses with local stakeholders – such as private companies, key players, potential partners, potential clients, and regulators – with relevance to the businesses' interests and of help in expanding market opportunities through tailored visit programmes that include 1-on-1 meetings. During which, British businesses and the local stakeholders can discuss mutual interests and make further progress in market access to Indonesia.

## À LA CARTE BUSINESS SERVICES

BritCham Business Centre is open to other types of bespoke services for British businesses. Using these services vastly increase the likelihood of a fast and successful market-entry.

**To connect with us for market access support, please contact: [businesscentre@britcham.or.id](mailto:businesscentre@britcham.or.id)**

## BRITCHAM BUSINESS CENTRE TEAM



**Shella Djuwardi**  
*Business Centre Manager*



**Irawanti Ayu  
Kusumawandira**  
*Business Centre Assistant*



**UK Export  
Finance**



**Richard Michael**  
*Country Head*

**UK Export Finance (UKEF)** is the UK's official export credit agency (ECA) with the mission of ensuring that no viable UK export of goods or services fails for lack of finance or insurance. UKEF is a sister ministerial department to the Department of International Trade (DIT). We work closely with DIT colleagues in the British Embassy as well as with BritCham.

Indonesia has the honour of being the first location globally, outside the UK, to have full-time on the ground representation, with the appointment in December 2017 of Richard Michael as Country Head. This move demonstrates the importance the UK government attaches to the development of stronger trade and investment flows between the UK and Indonesia. The available capacity for Indonesia was increased, in 2020, to £4 billion.

UKEF can consider support for Indonesian buyers of goods and services, provided that at least 20% of the imported content is sourced from the UK. UKEF is able to offer extended terms of finance in a range of currencies, including Indonesian Rupiah.

### Advanced Engineering

1	Andritz	ANDRITZ provides a comprehensive product portfolio for special industries all over the world.
2	Fenner Drives	Fenner Drives is backed by 100 years of manufacturing, technical, and commercial expertise in our industry.
3	Greenaways	One of the UK's leading suppliers of pipe supports in Blackheart Malleable Iron, brass, stainless steel, copper, and plastic.
4	Guidance Automation	Guidance Automation Ltd has developed fast route to vehicle automation and guidance capability for OEMs over 30+ years.
5	Limpsfield Combustion Engineering Ltd.	An industrial burner manufacturer, offering complete solutions to combustion requirements from standard burners to individually engineered solutions.
6	Omnia Machinery UK Ltd	Omnia Machinery are providers of construction and plant machinery from across the globe.
7	Score Asia	Provides valve supply, maintenance, and servicing to customers across the upstream oil and gas, downstream, chemical processing, and mining industries across Asia.
8	Score Energy	A specialist in valves, fuel systems & accessories, and component manufacture who provide complex engineering solutions.
9	TTE Technical Limited	TTE Technical is the UK's leading provider of technical training to the oil & gas, process, manufacturing, and engineering sectors.
10	Weldfast UK Ltd	A leading independent wholesaler of Welding, Cutting, Safety Equipment, and Associated Products.

## WHY LJMU INTERNATIONAL?

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- Learn from experts - LJMU have world leading research across every part of our university
- Prepare for your career - Our programmes focus on student employability
- Situated in one of the most digitally connected cities in the UK

**LIVE AND STUDY IN LIVERPOOL, A WORLD IN ONE CITY, WITH A PROUD HERITAGE OF ARTS, MUSIC, SPORTS AND CULTURE**



“I was very lucky to get an international scholarship to study an MA in Film at LJMU. I now get to study in the city of LFC and the second most filmed location in the UK.”

**Rizky Yudo**  
International student from Indonesia

## Aerospaces

- |   |                      |   |
|---|----------------------|---|
| 1 | Flight Data Services | Flight Data Services provide Flight Data Analysis incorporating Flight Data Monitoring (FDM) and Flight Operations Quality Assurance (FOQA) as a full analysis service to aircraft operators worldwide. |
| 2 | L3 Technologies      | An agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs.  |

## Agriculture, Horticulture and Fisheries

- |   |                          |  |
|---|--------------------------|--|
| 1 | Bob Martin International | Supplier of a range of dietary supplements for pets.   |
| 2 | Cloud Agri Ltd           | Cloudagri® is a privately owned, professionally run business in the field of agro-dairy and veterinary sectors handling a wide range of products and heifers' supplies with high quality standards and technical competence. |
| 3 | Produce Plus             | A well established produce distribution and marketing company.   |
| 4 | Tangerine Group          | Tangerine Holdings specialises in the manufacture and marketing of nutritional health products for farm, equine, and companion animals.  |

## Automotive

- |   |  |  |
|---|--|--|
| 1 | Agile Vehicle Technologies Ltd                         | Agile Vehicle Technologies Limited specializes in the design, development, and production of extreme multi-terrain vehicles.   |
| 2 | Cataclean Global Limited                               | Cataclean is an extremely effective cleaner that will remove carbon, resin, and gum build-up from the fuel and exhaust system.   |
| 3 | European Auto-Parts Exporters Ltd                      | They are an independent B2B business that focused on the procurement and exportation of spare parts for trucks, trailers, buses, and heavy equipment to the international markets. |
| 4 | Jaguar Land Rover                                      | Jaguar land rover reimagines the future of modern luxury vehicles by design through their two distinct, British brands.  |
| 5 | Premier Car Exports (PCE) UK                           | A small family business that started exporting cars in 2016 globally.  |
| 6 | The Society of Motor Manufacturers and Traders Limited | Support and promote the interests of the UK automotive industry at home and abroad.  |

## Beauty

- |   |                              |   |
|---|------------------------------|---|
| 1 | Nature Spell                 | Handmade British Hair & Skincare Cosmetics.   |
| 2 | Personal Care Regulatory Ltd | Helping cosmetic brands and manufacturers for EU or UK compliance process and safety assessment of cosmetic products. |
| 3 | Syence Skincare              | Manufacturer of skin care products for women and men.   |

## Biotechnology & Pharmaceuticals

1	Lytegro Limited	LyteGro supplies microbial growth enhancers to the chemical, diagnostic, pharmaceutical, and food and drink industries.
2	Neuro Code Research / NSP Tech Pte	A Singaporean company focuses on research on human brain and mental wellness improvement.
3	Yanco Ltd	Yanco is based in Liverpool, UK, where they develop full range of innovative, sustainable and affordable insect repellents, and insecticide products.

## Business & Consumer Services

1	Advisia	They are specializing in market research, millennial and gen Z customer segmentation, go-to-market strategy, and MSMEs market.
2	Cintasia	Serving B2B industrial engineering companies and Original Equipment Manufacturers who wish to develop and improve their business performance.
3	Customised Consulting	A specialist on reliable cooling professionals, individualized cooling option, and has customer satisfaction guaranteed.
4	Evolve Creative Ltd	An award-winning creative consultancy with a passion for brands and a fearless, multicultural perspective that consistently delivers great, successful results.
5	Excelledia Ventures	Excelledia is a Business-Performance Management company specializing in People, Processes, and Technology.
6	Group East Agency	They are a marketing consultant that have three specific competencies such as data, media, and creative marketing.
7	JC Legal UK Limited	A law firm that established a broad practice in corporate and commercial law, regulatory compliance and dispute resolution.
8	Kiwa Product Compliance	They are delivering regulatory expertise that specialise in all wireless, telecom and ITE devices, and electrical and electronic products.
9	MCM Worldwide Limited	A UK based company with experience in helping and serving both national and multinational companies in Europe sourcing and contract-manufacturing of a wide range of products.
10	Mott MacDonald	A global engineering, management and development consultancy.
11	Rexor Technology Ltd	A UK-based and registered strategic airport consultancy company.
12	Ricardo Asia	A global strategic, environmental and engineering consultancy.
13	Scottish Chamber of Commerce	Scotland's largest and most influential business to business network.
14	Scottish Qualification Authority (SQA)	They provide products and services in skills, training and education which positively impact individuals, organisations, and society
15	Sheffield Chamber of Commerce	Established in 1857, they are a membership organisation providing the latest news, events, business advice, support, and expertise to the local business community.
16	Suffolk Chamber of Commerce	Suffolk Chamber is a proactive organisation that offer their members a wide range of services from networking to international trade advice, and from national and regional representation to access to their member directory database.
17	Synectics Solutions	Synectics Solutions works with data.

18	The ASCENT Group	ASCENT is an Independent Global Fund Administrator to provide customized solutions for asset managers, capital markets, family offices, and private client investors.
19	TMF Group	TMF Group is the leading provider of critical administrative services – helping clients invest and operate safely around the world.

### Clothing, Footwear, and Fashion

1	Dune Group Ltd	One of the most influential global players in fashion footwear and accessories.
2	Haynes (UK) Limited	A sportswear and swimwear company.
3	John Smedley Limited	A family-owned company which has made innovative, contemporary knitwear since the 18th century.
4	Kippered UK LTD	Experts in the fashion domain, they offer sales, marketing, and product development as well as consultancy.
5	Lipsy London	A young British fashion brand founded in the heart of London. Lipsy is dedicated to ensuring the hottest looks move from the catwalk into customer's wardrobe.
6	Wormser UK Ltd	Wormser UK is a key supply partner to the cosmetic industry. They are home to & owner of the brand MUA MAKEUP ACADEMY.



University  
of Exeter

1<sup>st</sup>

1<sup>st</sup> in the **Russell Group** of UK universities for overall **student satisfaction**.<sup>1</sup>

TOP 150

Top 150 in **THE World University Rankings**.<sup>2</sup>

TOP 50

Top 50 in the **QS World University Rankings** for Sustainability.<sup>3</sup>

**THE AWARDS**  
2022

**THE UK Business School of the Year**.<sup>4</sup>

<sup>1</sup> National Student Survey 2022.

<sup>2</sup> Times Higher Education World University Rankings 2023.

<sup>3</sup> QS World University Rankings: Sustainability Rankings 2023.

<sup>4</sup> Times Higher Education Awards 2022.



## Communications

1	Conduit Associates	A boutique global crisis and issues communications consultancy. They offer a full crisis life-cycle communication service on both a project and retained service basis.
2	Mistry Marketing & Events	A marketing consultancy committed to delivering insightful, relevant, creative, and effective campaigns for clients.
3	Tree Communications Ltd	A PR and marketing agency that truly cares about their clients by helping them grow their businesses and ideas.

## Construction

1	Bowers Group	As a leading supplier of quality metrology instruments to organisations throughout the world, Bowers Group has developed into a respected global leader in the field of measurement.
2	CERT Property	Property developer and investment manager with a focus on residential and commercial property.
3	Line Mark Global	Line Mark lead the world of sports field line marking for both spray and transfer wheel markers.
4	Lokring UK	Lokring UK and Ireland (trading as Lokring Northern UK) is an authorized Lokring Technology LLC sales and service center.
5	Portobello-RMF Engineering	Portobello-RMF are specialists in the design and fabrication of process plant equipment.
6	RSM Lining	RSM Lining Supplies is a supplier of CIPP materials, equipment, and services.
7	Thermatek	Thermatek® manufactures products for the cold store industry.
8	Zaha Hadid Architects	A British architecture and design firm.

## Creative & Media

1	British Theatre Playhouse (BTP)	A professional theatre production company incorporated in Singapore in 2004.
2	Hyve Group	A UK-based international organiser of exhibitions and conferences where they are actively holding international trade exhibitions since 1991.
3	Marketforce Live	MarketforceLive organise global conferences in a number of sectors that are specially tailored to senior professionals.
4	Morphun	An award-winning construction system with far greater creative, fun value, and outstanding educational uses.
5	Orchard Toys	A leading manufacturer of educational games and puzzles both in the UK and globally.
6	VC Innovations Ltd	A full stack marketing services agency transforming businesses through accelerated marketing.

## Education & Training

1	2Macs (Macnaughton McGregor)	A company which designs and delivers effective management training programmes through their services.
2	Actiphons	The Actiphons cast present a unique, innovative teaching programme combining phonics and physical activity to help children learn in a fun & exciting way.

3	Alliance Manchester Business School	As a full-service business School, it offers undergraduate, Master's, MBA, and Executive Education programmes and PhD programme.
4	City of Glasgow College	Scotland's biggest college and top two in the UK for WorldSkills.
5	Cognita	An extraordinary family of diverse yet connected schools joining forces in an inspiring world of education with one common purpose: building self-belief and empowering individuals to succeed.
6	Developing Experts	Starting with Science, Developing Experts is a complete curriculum solution for children aged 4 to 14 years.
7	Doncaster College and University	The largest provider of further education in South Yorkshire.
8	EdenFiftyOne	The ed-tech platform that clarifies, monitors and tracks the 51 universal skills of reading, writing, speaking, and listening within English language education.
9	Glasgow Caledonian University	A vibrant, values-led, multi-cultural, civic University with a global outlook and strong commitment to delivering social innovation and sustainable development in its education and research.
10	ISC Research	ISC Research is the leading provider of English-medium K-12 international school data, trends, and intelligence.
11	Leeds Beckett University	Based in the vibrant city of Leeds, their vision is to be acknowledged for their commitment to student success, innovation and enterprise, global reach, and strong local impact.
12	Liverpool John Moores University	One of the largest and most dynamic UK universities.
13	Magdalen College School	MCS combines a superb and consistent academic record with outstanding pastoral care and numerous opportunities for a wide variety of extra-curricular activities in sport, music, art, and drama.
14	Maggie & Rose Ltd	A hub of creativity, where a loving home-from-home environment has been crafted. It's a place where parents can relax whilst children can play and learn to their hearts content.
15	NCUK	A consortium of leading UK universities dedicated to giving international students guaranteed access to universities worldwide and helping them succeed when they get there.
16	Newcastle University	They provide top-quality degrees in Singapore through partnership with the Singapore Institute of Technology and using the facilities of Ngee Ann and Nanyang Polytechnics.
17	Premiership Experience	Premiership Experience provide award-winning sporting and educational experiences through their partnerships with leading organisations in world sport.
18	Really English	They provide excellence in English language teaching online. Their modules can be white labelled, enabling partners to rebrand them and embed them into the curriculum.
19	Sterling Pixels Ltd	Sterling Pixels offers a 360-degree digital learning platform that makes learning easy for PreK-12 students.
20	Teesside University	Located in Tees Valley, Teesside University is dynamic, energetic, and innovative.
21	The London School of English	They have a wide range of courses on offer, and they have helped thousands of people to improve their English and achieve their personal goals.
22	The Møller Institute, Churchill College, University of Cambridge	Provides training for the development of current and future leaders in government, industry, academia, and civil society.
23	Union Education Group	The group work with schools and other organisations in the UK, creating bespoke Education packages and curricula.
24	University of Bath	They received their Royal Charter in 1966 and are now established as a top 10 UK university with a reputation for research and teaching excellence.

25	University of Bolton	A public university in Bolton, Greater Manchester, England.
26	University of Liverpool	The University is driving the city's knowledge economy through close collaboration with fellow universities, industry and the NHS, helping the Liverpool City Region compete in the global business world.
27	Upgrad	They create immersive online learning experiences for their learners globally.
28	UWE Bristol	Focuses on solving future global challenges through outstanding learning, world-leading research, and a culture of enterprise.
29	West College Scotland	West College Scotland have courses for all ages and abilities, with a wide range of full-time, part-time and training and development courses.

Electronics & IT Hardware

1	Alphasonics Ltd	Alphasonics have been designing and manufacturing advanced ultrasonic cleaning systems since 1993 to tackle a wide range of contaminations including ink, grease, oils, and much more.
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# Study at a top UK university

Located on a beautiful parkland campus, Lancaster is home to a thriving, international community.



**Top 15  
in the UK**

The Times and Sunday Times Good University Guide 2023,  
The Complete University Guide 2023 and The Guardian University Guide 2023

**Top 150  
in the world**

QS World University Rankings 2023 and Times Higher Education World University Rankings 2023

Alongside excellent teaching in modern facilities, Lancaster students have access to a range of career support, and opportunities to develop as global citizens. From work experience and career events to study abroad and international networks.

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**Environmental Impact**

★ ★ ★ ★ ★

**Internationalisation**

★ ★ ★ ★ ★

**Teaching**

★ ★ ★ ★ ★

**Employability**

★ ★ ★ ★ ★

**Facilities**

★ ★ ★ ★ ★

**Research**

## Energy

1	Hydraulic Analysis Ltd.	An independent consultancy offering all aspects of pipeline hydraulic design, pressure transients, and equipment selection.
2	Innovate UK Edge	Innovate UK helps businesses develop the new products, services, and processes they need to grow through innovation.
3	KBC	KBC is all about excellence in the energy and chemical industry.

## Financial Services (including Professional Services)

1	Barclays	Barclays is a British universal bank which include consumer banking and payments operations around the world.
2	Berks Finance Ltd	They provide customer-focused advice and find the best mortgage and protection solutions suited to their clients.
3	Fulkrum Technical Resources	Fulkrum is a leading inspection, expediting, auditing, and technical staffing service provider.
4	Segovia Financial Service	As a leading offshore management company, they deliver more than efficient and trustworthy offshore corporate services.
5	Sibella Asia	A Singaporean company that plays an active role in investing in South East Asian new ventures and existing businesses.
6	Spice Taxation Pte Ltd	They are offering independent, transparent, and balanced tax advice.

## Food & Drink

1	Abbotsgate Foods Limited	Specialist in the export of chilled and frozen dairy & meat products from UK & European manufacturers to businesses throughout the world.
2	Ace Tea London	An award winning tea company that is now stocked and served at some of the finest grocery retailers, department stores, and cafes around the world.
3	Arbikie Distillery	Scotland's distillery company.
4	Bettys & Taylors Group Limited	An independent family business, passionate about beautiful tea rooms, handmade cakes, traditional breads, proper tea, and top quality coffee.
5	Birds Eye	A family favourite since 1946 when the first frozen peas were produced, Birds Eye is the leading frozen food brand in the UK and is synonymous with high quality, great tasting food.
6	Brave New Spirits Ltd	A Glasgow-based independent bottler and blender of Scotch Whisky.
7	British Corner Shop	An online grocery store for British expats around the world.
8	Buckingham Cakes	Buckingham Cakes supply the finest English cakes to the international luxury food market.
9	Fentimans Ltd	Fentimans have been making natural botanical drinks for over 100 years.
10	Gerald McDonald & Co. Ltd	The largest independent juice supplier and blender in the UK who have been supplying the food and drink industry for over 100 years.
11	Ideal Foods	A family run, international seafood trade and export company, based in Liskeard, Cornwall. The company exports fish, shellfish, and fish-by-products to customers in more than 40 countries.

12	Jakemans Confectioners Ltd	Specialise in quality menthol based confectionery.
13	Moy Park Ltd	Moy Park is one of the UK's top 15 food companies, Northern Ireland's largest private sector business and one of Europe's leading poultry producers.
14	Perfection Foods	An award winning bakery and the UK's leading cake manufacturers and exporters of high quality cakes and desserts throughout the whole UK & Europe.
15	Premier Foods	The company operates primarily in the ambient food sector which continues to be the largest sector within the total £184.5bn UK grocery market.
16	Prima Cheese	Specialists in the process of shredding and blending of cheese used primarily as a pizza topping.
17	Shake Shpere	The world's most innovative shaker bottle producer company.
18	Shaken Udder	A premium milkshake brand in the UK.
19	Silent Pool Distillers	A gin producer company inspired by the beauty of the Surrey Hills.
20	Tarsier Spirit Ltd	Tarsier Gin is inspired by a backpacking trip across Southeast Asia where we fell in love with the unique sights, smells, and tastes of the region. Drawing on influences from the cuisine of the Philippines, Cambodia, Vietnam, and Thailand, we have created a gin like no other. A celebration of Southeast Asia, handcrafted in Manchester.
21	Tees Ltd	Tees is part of TFC holding groups of companies, operating for over 30 years supplying both the On & Off trade sectors of the drinks industry. They are importers and distributors for premium beers, wines and spirits.
22	Waterfalls Group	The company prides itself on delivering the best food and beverage products, and service across the globe.
23	Wilkin & Sons Ltd	Wilkin & Sons Ltd have been farming at Tiptree since 1757 and making high quality preserves since 1885. Their products are free from artificial colours, flavours and preservatives, and are made in the traditional manner.

### Giftware, Jewellery, and Tableware

1	DCUK	DCUK is The Original Wooden Duck Company who helping Indonesia keep generations-old traditional handcrafting and painting skills alive.
2	Fat Giraffe	A family run Birmingham that supplies a complete range of fashion accessories include handbags, purses, scarves, hair accessories, jewellery, and giftware.

### Healthcare & Medical

1	International Orthopaedic Clinic	The International Orthopaedic Clinic provide expertise in Orthopaedic surgery to the local and expatriate community in Singapore and the Asia-Pacific Region.
2	Neo Kare	Neokare offer safe and screened breast milk products for when a mother's own milk is not available.
3	Paxman Scalp Cooling	Paxman have been pioneering scalp cooling technology for over a quarter of a century to support patients and minimize hair loss during chemotherapy.
4	Precision UK Ltd	A British Manufacturer and World Leaders in supplying Medical Gas Pipeline Equipment.

### Household Goods, Furniture, and Furnishings

1	Assured Hygiene Ltd	Specialist cleaning, sanitising, and disinfecting products for personal care and surfaces.
2	BraZen Gaming Chair	They have a plethora of chairs specifically designed to cater for the wide range of gamers whether they are mobile, console or PC users.
3	Desi Doll Company Ltd	The company produce educational dolls that fun, and have catchy songs, targeted for kids between the ages of 3-6 years, to learn basic Islamic teachings.
4	Floris London	Floris is the oldest English retailer of fragrance and toiletries.
5	Little Helper Ltd	Little Helper designs, manufactures and distributes baby and children's products within the UK and worldwide.
6	MCFT (Food Equipment Services)	MCFT have been specialising in the maintenance of commercial kitchen and refrigeration equipment for the past 30 years.
7	Nisbets Plc	Leading supplier of catering and kitchen equipment in the UK.
8	Province 5	Gaming chair provider company.
9	Ultimate Products Global Sourcing	Ultimate Products has been bringing branded kitchen and laundry products to the market since 1997.



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W: [www.wlv.ac.uk/international](http://www.wlv.ac.uk/international)



ICT

1	AMG Systems Ltd	A UK manufacturer and leading global provider of environmentally robust Fibre, Analogue, IP/Ethernet, Wireless, and Hybrid communication transmission solutions.
2	EnergySys	EnergySys is redefining the energy software market, beginning with Production Accounting.
3	Orbis Immersive	Technology that delivers an unparalleled sales experience to developers and their clients, like a VR for property developers and leading architects.
4	Poly Digi Tech	A global innovative cybersecurity company inspiring change by breathing new life into digital security with an air of convenience and sensibility.
5	Sytel	A privately-owned and funded software development house which develops and supplies its flagship contact center platform Softdial Contact Center™ (SCC) via a network of partners.

Marine

1	Flex Marine Power Ltd	A marine renewable energy technology company
2	Ingine Wave Energy System Ltd	Established in 2016, the company's main product is an onshore-type Wave Energy Converter (WEC) called INWave which is suitable for shoreline and remote islands.
3	Parkburn Precision Handling Systems Ltd	A specialist marine handling systems provider.



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SOUTH COAST  
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can go anywhere

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THE WORLD  
UNIVERSITY  
RANKINGS

TOP 15  
POSTGRADUATE  
SATISFACTION  
POSTGRADUATE TAUGHT EXPERIENCE SURVEY 2022

TOP 35  
FOR STUDENT  
SATISFACTION  
SUNDAY TIMES GOOD UNIVERSITY GUIDE 2023

[www.port.ac.uk](http://www.port.ac.uk)



## Mass Transport

1	AGD Systems Ltd	AGD makes easy-to-integrate, globally compatible ITS (intelligent traffic systems) product solutions designed to help create safer, greener, more efficient traffic and transport environments.
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## Mechanical Electrical & Process Engineering

1	Boxford Limited	Boxford Limited have been supplying precision 3D machinery for schools, colleges, universities, and toolmakers all over the world for more than 70 years.
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## Oil & Gas

1	Globe Heat Treatment Services Ltd	A globally recognised manufacturer of high quality heat treatment equipment and high velocity gas equipment.
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## Ports & Logistics

1	Agility Ship	A global supply chain company and a leader and investor in technology to enhance supply chain efficiency and sustainability.
2	Brunswick International	A logistics company based in the port of Liverpool UK.
3	The LogChain	A logistics platform for the chemical industry.

## Renewable Energy

1	Aceleron Energy	An innovative UK-based advanced lithium battery developer aiming to accelerate the global shift to cleaner, more renewable energy and to empower people to benefit from sustainable battery technology.
2	Blockchain & Climate Institute	A progressive think tank providing leading expertise in the deployment of emerging technologies for climate and sustainability actions.
3	BuffaloGrid	A pioneering international development company that uses renewable energy and internet services to help people access a better quality of life.
4	Carnot Engines	Developing the world's most efficient, fuel agnostic net zero powertrains to decarbonise long-haul transport and off-grid power.
5	dpSun	A research and development company that has developed the SolaNetwork project for sparsely populated areas.
6	Inclusive Energy	Produces remote monitoring systems and data analytics platforms for the off-grid energy sector.
7	LIND Ltd	A startup company with a focus of introducing new low carbon energy products.
8	Ministry of Waste	They were on a mission to provide communities with long term, large scale environmental services with zero waste-to-landfill while supplying large volumes of traceable quality material to domestic recyclers.
9	Otaski Energy Solution Ltd	An energy management company combining AI and smart infrastructure to reduce the energy consumption, costs, and emissions of streetlights by 50%.

10	PyroGenesys	An early-stage bioenergy and biofuels technology developer that converts waste biomass to renewable electricity, process heat and biofuels.
11	Ronsek Ltd	Develops technology and services focused on Arc Control in Circuit Breakers, Medical devices, Energy harvesting, and world wide sensors.
12	SML Waste Management	A company that processes municipal solid waste into nil emission fuel pellets which can be used instead of coal.
13	Straw Innovations Ltd	An agriculture-based venture that aims to make use of leftover rice straw.
14	The Enersel Engine Company Limited (EECL)	A limited liability company with its principal activity being the design, development and commercialisation of various renewable energy sector related products and associated systems.

**Retail**

1	Alfresco Ltd.	Alfresco Platform is retailer of natural insect repellent.
2	EvoShave	An FMCG company that has developed a revolutionary new reusable and personalisable wet shaving system.
3	Multibrands UK	Manufacturer of consumer goods that provide a value price for the consumer and excellent margins for the B2B wholesaler with no intermediary agents to dilute profits.
4	Peacock Supplies	UK's leading supplier of all faith-based and cultural celebration products such as party tableware, decor, greetings, and novelty gifts.
5	Ruia Group	The activities of the Ruia Group cover the supply & distribution of household textiles and hosiery to some of the UK's foremost retailers and hospitality organisations.



GCU is named 1st in the UK and 4th globally for promoting gender equality (THE Impact Rankings, 2023)

93% graduates from GCU are in employment - 3% above the national average (HESA, 2022)

GCU is ranked 5th in the UK for Physiotherapy and 7th in the UK for Optometry (Complete University Guide 2022)

Programmes at GCU are ranked 3rd in the UK for value for money




# Why GCU?

- Located in the heart of Glasgow, Scotland's largest city
- Accredited, industry lead undergraduate and postgraduate programmes
- Up to £2 million in scholarships available
- Find out more at [gcu.ac.uk](http://gcu.ac.uk)

## Software & Computer Services Business to Business (B2B)

1	Carbon Re	An AI and Climate technology software provider for cement and other energy-intensive industries.
2	CPP Group	CPP Group work with their partners to develops apps (B2B model) to reach the direct customers/users and currently in the financial, insurance and travel sector.
3	dFlora IT Consulting Ltd	A software company in July 2004 which focused mainly on IT Security, IT Transformation to Cloud and modernization, and CRM solutions.
4	Exus Software	Offers a debt collections and recovery software that manages credit risk along the whole lifecycle of accounts.
5	Geotourist LTD	Storytelling app for GPS led audio tours curated by destinations, architectural, historical, and cultural organizations.
6	Kommodity Trading LLP	A cross-border trading platform with a mission to improve a fair export ecosystem in Indonesia.
7	Micro Focus	One of the world's largest enterprise software providers, delivering mission-critical technology to more than 40,000 customers around the globe.
8	Spacebands	Spacebands create software and wearable technology to make workplaces safer.
9	TAGZ CLOUD	SME and Corporate Cloud Services company.
10	Upmind Automation Ltd	A billing platform that ticks all the boxes. Aimed at any SME that believes in building and managing customer relationships.

## Textiles, Interior Textiles & Carpet

1	Magna Colors	Magna Colours Ltd manufacture PVC-free water-based inks for screen-printing of textiles.
2	Pet Rebellion Ltd	A small friendly UK company that designs, manufactures and delivers top quality pet carpets.
3	Shirley BTTG	A textile manufacturing company.

## Water

1	Waterlogic	A global designer, manufacturer, distributor and service provider of purified drinking water dispensers range from freestanding to countertop dispensers.
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## Events Highlight ..... June 2022 - April 2023

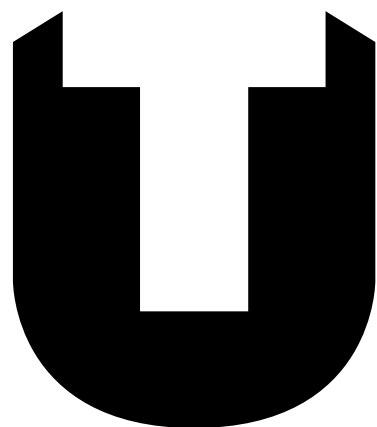
### Roadshow, Summit and Webinar

No	Event Name	Date
1	<b>G20 Webinar - Green Hydrogen Technologies and Energy Storage for Energy Transitions</b>	15 June 2022
2	<b>Climate Chamber City Soft Launch</b>	25 June 2022
3	<b>Indonesia Energy and Engineering 2022 Series</b>	14 August 2022
4	<b>UK Roadshow to Glasgow, Birmingham, London, Sheffield, and Manchester</b>	15-23 September 2022
5	<b>Indonesia Sustainable Energy Week 2022</b>	10 October 2022
6	<b>Trade Expo Indonesia</b>	21 October 2022
7	<b>Hyve Group: Trends and Opportunities in UK Retail for 2023</b>	1 November 2022
8	<b>Bike Sharing Summit</b>	22 November 2022
9	<b>Learning For Life Seminar in Jakarta</b>	3 December 2022
10	<b>Mini UK Roadshow</b> a. Liverpool b. Thames Valley	19 December 2022 6 January 2023
11	<b>Climate Chamber City Roundtable: Delivering our 2023 Actions</b>	31 January 2023
12	<b>BritCham Indonesia Singapore Roadshow</b>	9-10 February 2023
13	<b>BritCham Indonesia Malaysia Roadshow</b>	9 March 2023
14	<b>Grab Business Forum 2023</b>	16 March 2023
15	<b>Learning For Life Seminar in Bali</b>	3 April 2023
16	<b>Climate Chamber City Roundtable: Insights from COP28 UAE Team</b>	11 April 2023

### In-Person and Virtual Visit Programme

No	Event Name	Date	Sector
1	<b>Energy Catalyst International Brokerage Visit to Indonesia</b>	11-15 July 2022	Renewable Energy
2	<b>Jakemans Confectionery</b>	15 September 2022	Food
3	<b>EXUS</b>	8 September 2022	Technology

4	<b>Glasgow Caledonian University</b>	19-22 September 2022	Education
5	<b>Carbon Re</b>	14 September 2022	Energy
6	<b>University of West England (UWE) Bristol</b>	8 September 2022 ( <i>virtual</i> )	Education
7	<b>Hyve Group</b>	20 October-9 November 2022 ( <i>virtual</i> )	Creative and Media
8	<b>Ideal Foods</b>	4-14 November 2022	Food
9	<b>Waterlogic</b>	7-8 February & 13, 15 February 2023 ( <i>virtual</i> )	Water
10	<b>Doncaster College</b>	27 February - 2 March 2023	Education
11	<b>University of Derby</b>	6-14 February 2023 ( <i>virtual</i> )	Education
12	<b>DCUK</b>	9 March 2023	Retail



Teesside  
University

## Diageo's Learning for Life (L4L) - Delivered by BritCham Indonesia: Seminar in Jakarta and Bali

**Diageo Indonesia** and **BritCham Indonesia** continued to show their commitment to conduct several series of the Learning For Life (L4L) programme. After the successful launch of the first edition in April 2022, they recently held two seminars in Jakarta and Bali separately, on December 3rd, 2022 and April 3rd, 2023, respectively. The seminars were attended by around 200 participants and aimed to enhance their entrepreneurial mindset and skills to adapt to the digitalisation era. Unlike the first intense workshop format, the recent seminars were held in a more interactive and engaging format, allowing participants to learn from industry experts, share experiences, and network with like-minded individuals.

L4L seminar held in Jakarta featured a lineup of experienced entrepreneurs and marketing experts who delivered talks on three essential topics for young adults in the post-pandemic period. These topics included developing an entrepreneurial mindset, building effective ways to pitch investors, and enhancing marketing strategies through the utilization of digital technology.

The event, held at World Trade Centre 3, aimed to equip young adults with the necessary skills and knowledge to increase their employability and develop their businesses. Speakers included:

1. Antonius Bong, Co-Founder Bobobox
2. Aditya Yohan Budisusetija, CEO & Founder PT Selera Muda Berkreasi
3. Gunawan Wahab, CEO and Co-Founder PT Taninvest Agro Development
4. Prita Kemal Gani, CEO dan Founder LSPR Communication and Business Institute
5. Armand Widjadja, President Director Central Capital Ventura
6. Dita Aisyah, Co-Founder & CBDO Binar Academy
7. Marcel Satria, Global Corporate Development Lead DANA Indonesia
8. Rade Tampubolon, CEO dan Co-Founder SociaBuzz
9. Regina Vianney, Owner AVA Natural
10. Nafinia Putra, VP of Growth PINTAR.

The L4L Bali edition, held at Kuta Central Park Hotel, also covered the same topics. All delivered by experts in marketing, venture capital as well as young entrepreneurs such as:

1. Ananda Priantara, Director Agrapana
2. Anka June, Founder Monyet Kecil
3. Asy-syifaa Halimatusa'diah, Project & Community Manager of Angels + Founders at Bali Investment Club
4. Mega Prawita, Managing Director KUMPUL
5. Madeleine, Co-Director Startup Grind Bali
6. Nafinia Putra, VP Growth PINTAR
7. Tania Dian, Digital Marketing Manager Island Media.

L4L is a part of Diageo's Society 2030 commitment — the company's 10-year plan for championing inclusion and diversity, creating a more inclusive and sustainable world. Through L4L, Diageo has been proactively supporting the global workforce with skills refinement and job opportunities. It is hoped that the programme will support the 1.5 million strong workforce in the industry, refinement and job opportunities.

L4L was encouraged and supported by the Ministry of Tourism and Creative Economy of the Republic of Indonesia and the Ministry of Cooperatives and Small and Medium Enterprises of the Republic of Indonesia. It provided opportunities for 300 young adults within the hospitality, tourism, and other industries to improve their competence and confidence.

To add to the previous seminar, Diageo Indonesia and BritCham Indonesia have successfully done a 3-day workshop in Denpasar on May 23<sup>rd</sup>, 25<sup>th</sup>, and 26<sup>th</sup>, 2023 at Dharma Negara Alaya. Over 45 attendees gained valuable knowledge and skills about the tourism, hospitality, and entrepreneurship sectors from professional trainers. Denpasar Mayor's representative, Made Sugiani, Head of Marketing Development of Denpasar City Tourism Office officially opened the event.

## UK Roadshow: Birmingham, Glasgow, London, Manchester, and Sheffield

**BritCham Indonesia's UK Roadshow** in September 2022 was a resounding success, with Executive Director Chris Wren leading the charge to meet with British companies eager to explore business opportunities in Indonesia. The roadshow spanned several major UK cities, including Birmingham, Glasgow, London, Manchester, and Sheffield, and attracted over 40 companies from diverse sectors, such as Education, Food & Beverages, Manufacture, Retail, Renewable Energy, and more.

The clinics meeting format allowed for in-depth discussions and valuable connections to be made between participants. BritCham Indonesia would like to express its gratitude to all those involved in making the event a success. This roadshow is a testament to the organization's commitment to fostering stronger partnerships between the UK and Indonesia, and we can't wait to see the positive outcomes that will arise from these new business relationships.

## UK Roadshow: Liverpool & Thames Valley

**BritCham Indonesia** continued its mission to foster stronger business partnerships between the UK and Indonesia with a successful mini UK Roadshow in collaboration with Liverpool Chamber of Commerce and Thames Valley Chamber of Commerce. The event, held in December 2022 and January 2023, attracted over 15 companies and universities eager to explore business opportunities in Indonesia. The enthusiasm displayed by British companies and universities keen to expand to Indonesia was an evidence to the growing interest in the region and the valuable relationships that can be built through events like this. BritCham Indonesia looks forward to continuing to facilitate these connections and driving business growth in both the UK and Indonesia.



## Singapore Roadshow

**BritCham Indonesia's visit to Singapore** on **9-10 February 2023**, led by **Executive Director Chris Wren**, was a great success, providing valuable insights to companies interested in expanding into Indonesia. The visit offered an excellent opportunity for participating companies to use Singapore as a hub to expand their operations in Indonesia. More than 10 companies registered to meet with us during the visit, demonstrating the growing interest in the region and the potential for business growth in Indonesia. The diverse range of sectors included Automotive, Edutech, Entertainment, Healthcare, Technology, and others. The discussions held during the visit included key sectors and regulatory considerations, helping to equip companies with the knowledge they need to succeed in the region.

## Malaysia Roadshow

**BritCham Indonesia**, represented by **Executive Director Chris Wren**, successfully conducted virtual trade clinics for Malaysian-based companies on March 9<sup>th</sup>, 2023. The clinics assisted more than 5 business actors from several industries such as construction, medicine, oil, and gas. The virtual meetings focused on the discussion of their companies including their interest in expanding and promoting business in Indonesia. Although some of them have experience in Indonesia, they were keen to seek opportunities to build partnerships with local businesses. They actively consult the technicality to enter Indonesia's market. Additionally, the interactive conversation attracted them to join BritCham Indonesia's membership and to be introduced to other members as well.



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**MAKE WAVES**

## Success Stories



### **Linda Skyes – International Co-Ordinator at Doncaster College**

We are in Jakarta for the first time to make a pre-visit for our students visiting in June. We are so grateful to our partner at BritCham for the wonderful welcome and the help and support they have given us during our visit.

### **Liam Marsh – International Placement Supervisor at Doncaster College**

Jakarta is a wonderful vibrant beautiful city. BritCham has been absolutely amazing in facilitating our visit, and we cannot wait to work with them again in June and in the future.



### **Anthony Horner – Managing Director at Ideal Foods Ltd**

I think businesses have been quite interested in our products which is quite remarkable. Within, the companies that BritCham has introduced to us, overall, I would say that we've had a good interest from about 80%. I think we've had very very good interest from at least 40-50% which is higher than my expectation – I was expecting around about 20-25%. So, I think BritCham has done their homework.

Sure, one or two meetings did not go as planned, but that was to be expected when you come to a new country for the first time. I was also surprised to find out that no companies were offering by-products to Indonesia. Once again, many thanks to BritCham and Shella who've been unbelievable.



### **Pietro Lessi – Key Account Director – Sourcing, Hyve Group**

Thank you very much for the great work you have done to help us. We are extremely satisfied with the level of virtual meetings that you have delivered for us, especially the one with the Ministry of Industry. The individual companies that we met have incredible products, and they all share good values as businesses. We believe these companies can offer exactly what the UK buyers are searching.



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BRITCHAM  
EDUCATION  
CENTRE





For more than 40 years, BritCham Indonesia has been facilitating trade and investment between Indonesia and the UK. The Chamber's innovative support to its members and the community is evidenced by the establishment of the BritCham Education Centre.

Established in 2020, BritCham Education Centre focuses on both education and human resource development, particularly executive development and leadership skills. Aided by the results from the Business Confidence Index (BCI), which BritCham have been producing for the past 8 years, those results suggest the acquisition, development, and retention of top graduating talent are a must to achieve commercial potential. Hence, this unit's holistic approach aimed to connect Indonesian nationals with internships, mentor buddies and formal education providers in the UK, and blue-chip employers seeking the best-returning talent.

The BritCham Education Centre has accumulated a panel of British universities with employability ratings that cover subject areas aligned with national goals and talent gaps to ensure successful connections with international employers and top Indonesian talent.

Since its inception, the BritCham Education Centre has conducted more than 150 informative sessions with UK university partners, top national and international high schools, as well as universities in Greater Jakarta, Bali, Medan, and Surabaya. In March 2023, BritCham Education Centre intensified its high-profile branding and recruitment marketing with the introduction of Study UK & Careers Fest and will manage another Fest in October 2023. In addition, the BritCham Education Centre launched its first "BritCham Scholarship Award" to fund the studies of an Indonesian student in the UK at a Master's degree level. This initiative is aimed specifically at Indonesian students and/or alumni from the local universities that have been working together with BritCham Indonesia.

**To connect with the BritCham Education Centre, please contact: [educentre@britcham.or.id](mailto:educentre@britcham.or.id)**

### BRITCHAM EDUCATION CENTRE TEAM



**Chenny**  
*Manager, Education Centre*



**Megizsa Gondokusumo  
(Mei)**  
*Recruitment Marketing  
Officer*



**Dena Rizky Syahira**  
*Projects Assistant*

## Our University Partners

Bringing International Employers and Top Indonesian Talents Together





### **Jane Novena - MSc International Hospitality Management**

BritCham Education Centre has helped me literally from zero! They supported me in any way possible even when I made it to Leeds a month later, and they still keep in touch with me after to help out.

Thank you so much BritCham Education Centre! I really appreciate it, and your support was beyond my expectation.



### **Jeremy Sutanto - BA Finance & Economics**

I, personally, wouldn't have done the whole process to study in the UK without their help. There are no words that can express my debt of gratitude to the people from BritCham Education Centre.

I 100% recommended for future undergrads to apply through BritCham Education Centre!



### **Mrs. Yanti Leo**

*(Mother of Jeremy Sutanto - BA in Finance & Economics)*

As parents, we are strongly satisfied with the quality and relevance of the information and advice given by the BritCham Education Centre team.

The team was very knowledgeable and professional which was very helpful for us in helping our son with his further studies.



### **Mr. Charles Sirapandji**

*(Father of Moses Sirapandji - BA (Hons) Animation at Teesside University)*

I am happy about their level of support (in the business world, it is called, Customer Service) which was really good and very professional!

The level of commitment and action given was superb. This act from the Education Centre team definitely gave reassurance to me as a parent that all will be well. Thank you BritCham Education Centre team!



### **Mrs. Ika Mardianingsih**

*(Mother of Diana Astari - MSc Fashion & Lifestyle Management at Glasgow Caledonian University)*

A massive thank you to the BritCham Education Centre team for how brilliant they were in assisting our daughter. I hope BritCham Education Centre will continue to provide great services in the future for any Indonesian students who wish to study in the UK.



# Events List

## June 2022 - April 2023

### School Visits

No	Event Name	School	Date
1	Planning Your UCAS Application with University of Exeter (as part of SPH University Fair 2022)	Sekolah Pelita Harapan (Lippo Village)	21 September 2022
2	Developing Critical Soft Skills with Michael Page Indonesia (as part of SPH University Fair 2022)	Sekolah Pelita Harapan (Lippo Village)	21 September 2022
3	Study in the UK (as part of Jakarta Nanyang School University Fair 2022)	Jakarta Nanyang School	23 September 2022
4	Make Your UK University Applications via UCAS with University of Exeter	Sekolah Ciputra Surabaya	30 November 2022
5	BritCham Education Centre at the Network of Indonesian School Counselors (NISC) Meeting	British School Jakarta	6 December 2022
6	Study in UK Session with Liverpool John Moores Jakarta	SMAN 70 Jakarta	2 February 2023
7	University Application to the UK: How to Prepare and What to Expect (as part of Global Jaya School Mini University Fair 2023)	Global Jaya School	6 February 2023
8	Study UK: Tips for a Successful UK University Application	Sekolah Cita Hati	8 March 2023
9	Top Tips for Your UK University Application with University of the West of England (UWE), Bristol	North Jakarta Intercultural School	28 March 2023
10	Study UK: Essential Information for Your UK University Admission with University of Liverpool	Sekolah Pelita Harapan (Sentul)	17 April 2023

### University Visits

No	Event Name	University	Date
1	#RoadtoExpatriates2022 BritCham Education Centre Introduction Session	Universitas Padjajaran	27 August 2022
2	Information Session on Personal Statement and GREAT Scholarships 2023 with University of Wolverhampton	Universitas Airlangga	27 October 2022
3	Transform Your Personal Statement: Stand Out and Secure Your Dream to Study in the UK with Liverpool John Moores University	Bina Nusantara University	20 February 2023
4	Study UK: All Things You Need to Know About Subsidies in the UK	Universitas Airlangga	7 March 2023
5	Study UK: How to Plan Your Career in the UK	Institut Teknologi Sepuluh Nopember	8 March 2023

No	Event Name	University	Date
6	Beyond Hogwarts Navigating the World of UK Universities with UWE Bristol, University of Liverpool, and Staffordshire University (as part of BINUS International Week 2023)	Bina Nusantara University	20 March 2023
7	Study UK: Your Gateway to Success with BritCham Education Centre, Teesside University, and University of Wolverhampton (as part of BINUS International Week 2023)	Bina Nusantara University	21 March 2023

### International Conference

No	Event Name	Hosted by	Date
1	The 5 <sup>th</sup> International Conference on Fisheries and Marine Science (IncoFIMS) 2022: Optimizing the Utilization of Aquatic Resources through the Blue Economy Program Towards Achieving the SDGs Program - Fantastic Mangrove, Why We Need Them, and Effective Restoration with University of Portsmouth	Universitas Airlangga	28 September 2022
2	The ACIS - Asia Career Insights Series 2023 with Michael Page Indonesia, PZ Cussons, and KPMG Siddharta Advisory	University of Exeter	9 March 2023

### Education Fairs

No	Event Name	Hosted by	Date
1	International Day 2022 - Expatriats	Universitas Padjajaran	8 September 2022
2	SPH University Fair 2022	Sekolah Pelita Harapan (Lippo Village)	21 September 2022
3	Jakarta Nanyang School University Fair 2022	Jakarta Nanyang School	23 September 2022
4	Sekolah Ciputra University Fair 2022	Sekolah Ciputra Surabaya	26 October 2022
5	Global Jaya School Mini University Fair 2023	Global Jaya School	6 February 2023
6	ACESFA (Airlangga Career, Entrepreneur, and Scholarship Expo)	Universitas Airlangga	7 March 2023
7	Study UK & Careers Fest 2023	BritCham Education Centre	19 March 2023
8	BINUS International Week	Bina Nusantara University	20 - 21 March 2023

## Guest Lectures

No	Event Name	University	Date
1	Exploring the World of Immersive Technologies with Teesside University	Universitas Multimedia Nusantara	29 September 2022
2	Emerging Technology & Finance with Teesside University	Universitas Multimedia Nusantara	1 December 2022
3	Emerging Technology & Business with Teesside University	Universitas Prasetya Mulya	2 December 2022



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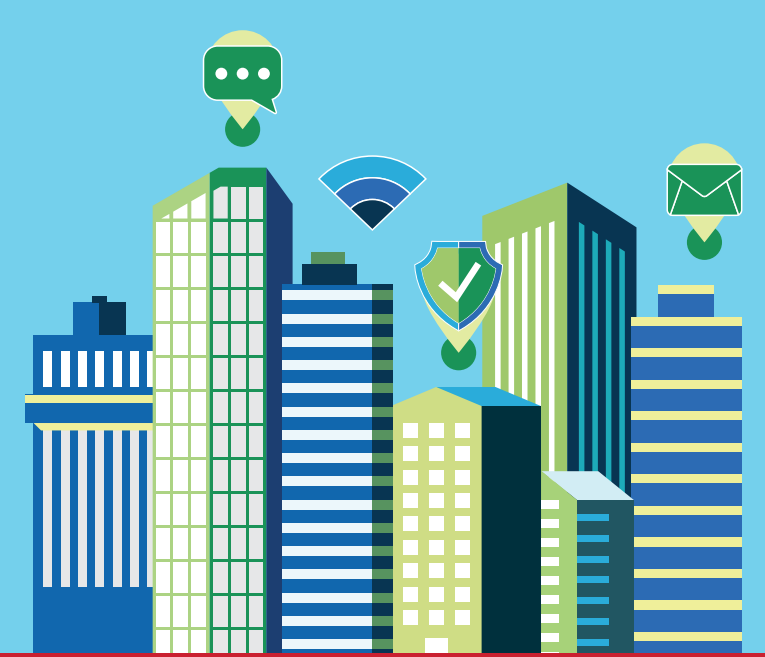
~50<sub>m</sub>

We're the leading REDD+ project developer in Africa, preventing >50 mtCO<sub>2</sub> to date.

30

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# MEMBER FOCUS GROUPS





# Climate Change & the Environment

Chairman: Jeffrey L. Chatellier – CEO of Forest Carbon



As global commitment to tackling climate change continued to grow in 2022, Indonesia played a prominent role in climate discussions when it hosted the G20 nations in Bali. During the event, Indonesia pledged to phase out coal energy and invest in renewable energy infrastructure, supported by a \$20 billion package of public and private finance – the largest single emissions reduction deal to date.

Indonesia's participation was timely, coinciding with COP27 in Egypt, where leading nations recommitted to limiting global temperature rise to 1.5 degrees Celsius above pre-industrial levels. A significant development at COP27 was recognition of the real impacts of climate change on vulnerable countries and the establishment of a "Loss and Damage" fund to provide financial assistance to such countries. With the estimated cost of climate change exceeding \$227 billion during 2022, discussions on the roles of public and private sectors in addressing this issue are expected to intensify. For Indonesia, COP27 brought particular importance as it officially acknowledged "natural climate solutions" (which focus on forest conservation and restoration) as key strategies, indicating that Indonesia is emerging as a potential climate leader.

Achieving Indonesia's climate goals will require substantial investment from foreign and domestic private sectors. To facilitate this, a Presidential Decree on "Carbon Economic Value" was issued in 2022 and recently the Ministry of Finance and the Financial Services Authority (OJK) have assumed increasingly significant roles in designing systems and providing guidance for the operationalization of carbon regulations. These steps and others have instilled confidence in the business community that international carbon trading and related carbon infrastructure will soon be functional in Indonesia.

Indonesia has committed to achieving a net-zero energy sector by 2050 primarily relying on decommissioning coal-fired power plants and

promoting the adoption of green energy and electric vehicles (EVs). Incentives and subsidies have been implemented, and Presidential Instruction No. 7 of 2022 mandates state firms to update their fleets with EVs. With the world's largest nickel reserves, Indonesia's domestic nickel supply will play a crucial role in establishing an EV value chain. With a substantial portion of those reserves located under forested lands, it is imperative that members ensure that energy transitions leverage sustainable supply chains that align with net-zero and no-deforestation commitments.

The Indonesian Chamber of Commerce and Industry (KADIN) has taken an active role in supporting businesses to meet climate commitments with its Net-Zero hub, a platform that provides climate-smart business guidance and carbon foot printing for its members.

The group focuses on four core areas:

- Carbon Taxation and Green Finance
- Renewable Energy/Carbon Capture
- Natural Climate Solutions (Forest Restoration and Conservation)
- Human Capital Development for Sustainability Professionals

The group works on the following:

- Climate change related advocacy with Indonesian stakeholders including but not limited to Government and Indonesian business associations such as KADIN.
- Enhancing corporate climate change awareness by bringing best in practice climate change and sustainability practices to the attention of our membership.
- Building awareness of both UK technologies and UK financing support that can add value to Indonesia's climate change targets.

This group is strictly for members only.

# Human Capital & Education

Chairman: Dr Paul Aitken - Founder of Mastering Leadership Agility UK (Ltd)



To add value for members, BritCham Focus Groups are designed to address contemporary and future focussed issues that have immediate appeal and utility for different sectors. The Human Capital and Education Members Group (HC&E) has continued to grow, noting its increasing importance for guiding learning and training connected to the implementation of career, business, community, and environmental sustainability.

Based on the BritCham Business Confidence Index results, the acquisition, development and retention of leadership, professional and technical talent is cited as a major challenge to realising business potential alongside Indonesia nation building.

As Indonesia seeks to leverage its developing global potential, multiple opportunities prevail for managerial and employee Continuing Professional Development. The recent emergence of hybrid and online learning delivery enhances these opportunities for British service providers. This group will therefore make a vital contribution to simultaneously enlarging the talent pool for both Indonesian and UK enterprises.

The HC&E Member Focus Group works closely with the BritCham Education Centre in achieving this objective. More engagement with UK alumni, relevant employer associations and educational institutions are planned, including partnerships with companies and government organisations in Indonesia for internships and the employment of returning Indonesian talent from the UK.

The Group will also provide thought leadership to boards, senior leadership teams and human resources practitioners in our wider membership, together with policy development at national level, particularly through sustainability leadership training and ESG (Environmental, Social & Governance) culture development. Our first ever book publication in 2023, '12 Leadership Practices to Sustain Livelihoods and Life' is testament to this strategy.

This group is strictly for members only.



# Smart Sustainable Cities

**Chairman: Andy Citawarman – Water Sector Leader of Mott MacDonald Indonesia**

Our Smart Sustainable Cities Member Focus Group is now under leadership transition.

We all sincerely thank the great efforts of Ellen Utomo who now steps aside to allow Andy Citawarman to take the reigns.

Andy is Water Sector Leader at Mott MacDonald and has considerable experience in sustainable development. He is involved with Mott MacDonald and personally in Asia Strait Climate Alliance (ASCA).

Andy's immediate plan as leader of the group is to leverage his experiences and networks to foster meaningful discussions with key stakeholders. Together, his vision for the Group is to drive sustainable solutions and promote best practices in creating smart, sustainable cities and regions in Indonesia.

This group is strictly for members only.



**Former Chairwoman:**  
**Ellen Utomo**  
**Business Development Manager**  
**of Swire Properties**

# Professional Women's Group

Chairwoman: Sony Jethnani - CEO/Founder of Sony Jethnani Consulting



The British Chamber of Commerce in Indonesia has been representing a diverse international business community for over four decades. We are proud of our mission to facilitate trade and investment between Indonesia and the UK. We are also equally proud of our reputation of being the most active and innovative foreign Chamber in Indonesia. BritCham Professional Women Group (BPWG) is a sector group established ten years ago under BritCham.

## Vision

Our USP is that we are the first women-only group with European chambers. PWG's vision is to elevate and connect women in business. Through our monthly meetings and webinars, we encourage and help women develop new business connections; learn new skills and improve their careers; advocate fairness and equality for women; attract new BritCham members; and encourage more engagement amongst PWG and other women's communities.

BPWG has diverse members both local and expatriates and the events are well attended. We aim to showcase leaders and speakers who are making a difference through the work that they do and the organizations they represent. The ability to think big is what makes women's communities so powerful. In order to inspire others and make this world a better reflection of our visions and values, we first need to be inspired.

## BPWG June 2022 - June 2023:

- **The Transformational Power of Women Networks**  
Speaker: Nurdiana Darus (Deputy Chair B20 Indonesia Women in Business Action Council)
- **Metaverse - Opportunities & Challenges**  
Speakers: Almira Shinantya (Director of Brand Engagement Metaverse of WIR Group) & Stephen Ng (CEO Metaverse Indonesia of WIR Group)
- **Retail, Fashion, and Coffee**  
Speakers: Anthony McEvoy (CEO of Starbucks) & Terry O'Connor (Board Member of BritCham Indonesia & CEO of Matahari Department Store)
- **Women in Leadership**  
Speakers: Alefiyah Sarma (President Director of DIAGEO Indonesia) & Ingrid Siburian (Board Member of BritCham Indonesia, President Director & Country Chair of Shell Indonesia)



ELEVATING & CONNECTING  
WOMEN

## BPWG Committee July 2022 - June 2023

**PWG Chairwoman:**

**Sony Jethnani**

**(PT Hansika Unggul Indah - Marketing Director)**

**Board Member / Vice Chair:**

**Valentina Chai**

**(FIF Group - Finance Director)**

**Board Member:**

**Ingrid Siburian**

**(Shell Indonesia - President Director  
& Country Chair)**

**Mariko Yoshihara**

**(Ango Ventures, Founder / Startup Investor)**

# Technology & Digitalisation

Chairman: Ian Betts - Managing Director of Castle Asia



As the largest economy within ASEAN, Indonesia's path to digital transformation is a crucially important one. It is a transformation that signals great change for the country, as well as tremendous opportunities and promise for British companies in this sector. Indonesia's vast population presents an enormous market for new technology and the use of data. BritCham Indonesia's new Technology and Digitalisation Focus Group will identify and aim to capture the opportunities that the digital transformation will bring, but it will also highlight the challenges and risks businesses operating in this sector might face. With that in mind, we seek member companies that would like to join and be part of this exciting new initiative.

In terms of what's on offer, Indonesia currently has one of the highest rates of internet usage in Asia with over 212 million regular users as of January this year, or 77% of the population. Indonesia is also home to 167 million social media users, over 60% of the population, and has more than 350 million active smartphone connections – a figure that exceeds 100% of the population! E-commerce platforms are growing in scope and scale, and government services are now increasingly delivered online and via smartphone apps.

But the Focus Group will also work on the challenges and risks posed by this rapid transformation. These range from data privacy and protection, on which there is an ongoing discourse with the government, to discussion on the cross-border traffic in data and the prevention of fraud. The Focus Group will also review, for example, the emerging regulatory environment for internet service companies, the registration and taxation of entities, and any restrictions on their activities.

We look forward to seeing you at Focus Group meetings!

This group is strictly for members only.

# Sectoral Working Groups & Position Papers

**BritCham** is very pleased to be an institutional member of EuroCham. An integral part of this membership is that some of our members engage in the extensive range of EuroCham Working Groups. These were co-founded by the EU Commission.

Some working groups meet regularly; others meet when a topic hits the radar. Those of our members who have already expressed an interest in participation receive notifications of meeting schedules. Each working group produces and updates positions for its sector of interest. These positions reflect the regulatory environment and constructively look at ways to improve the ease of doing business and enhancing trade.

We would sincerely like to thank EuroCham for their permission to reproduce the latest positions across a range of sectors covered by their working groups. We hope you find them useful.

If you would like to be more actively involved, please contact: **administration@britcham.or.id** who will issue an introduction to the group administrator.

## Working Groups & Member Forums:

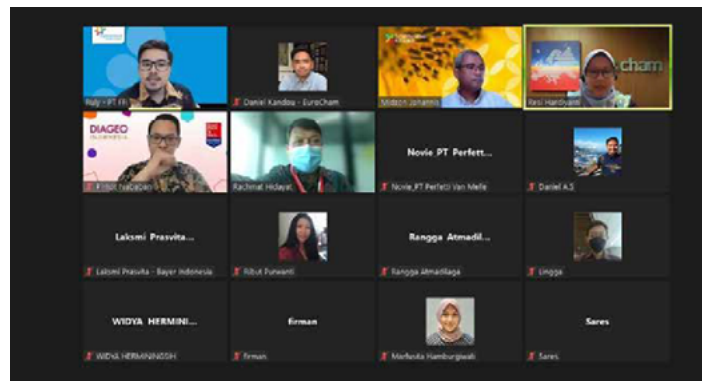
- Agriculture, Food & Beverage
- Automotive
- Chemical
- Cosmetics
- Energy
- Finance, Tax & Investment
- Human Resources
- Import-Export Procedures
- Intellectual Property
- Pharmaceutical & Medical Technology
- Retail
- Sustainable Development
- Technology
- Tobacco
- Transport & Logistics



## Agriculture, Food & Beverage

Since its establishment in 2013, the Agriculture, Food, and Beverages Working Group (WG) has expanded thanks to the participation of its member businesses, which include those engaged in the production of processed foods, beverages, horticulture, and dairy. This working group (WG) addresses a wide range of topics related to the food supply chain and seeks to play a role in fostering the constructive and proactive discourse that is necessary to create a shared strategy for attaining objectives related to food security, economic opportunity, as well as environmental sustainability.

The regulation of SNI, risk-based licensing for alcoholic beverages, the carbon tax plan, the proposal to impose an excise on sweetened bottled packaged products, Halal, commodity balance, foot and mouth disease, and other topics were discussed at the working group meeting in 2022. Additionally, the working group wrote letters to the governments (Coordinating Ministry for Economic Affairs, Head of BPJPH, and BKPM) requesting meetings to discuss a number of topics, including the implementation of SNI policy, import substitution policy, commodity balance, Halal, and the effects of online single submission-risk based analysis on the alcoholic industries.



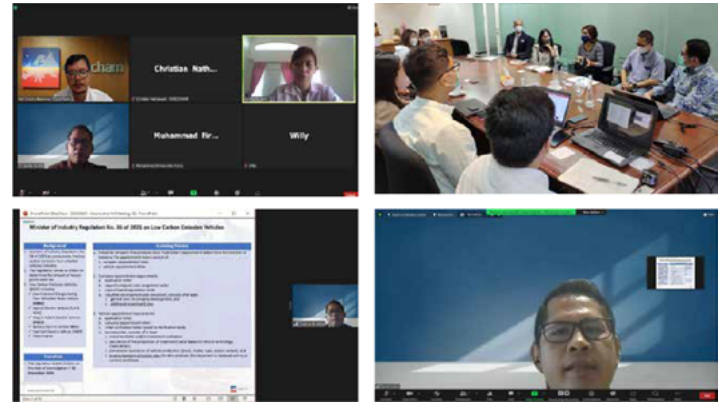
- **Head of Working Group : Ruly Rachman (Frisian Flag Indonesia)**
- **Deputy for Agriculture : Laksmi Prasvita (Bayer Indonesia)**
- **Deputy for Beverages : Dendy A. Borman (DIAGEO Indonesia)**

## Automotive

The Automotive Working Group was established in 2009 and consists of major European automotive companies operating in Indonesia. More than 20 companies are active participants, across car and motorcycle manufacturers, spare parts and component producers, certification providers, and consultants.

Through advocacy activities, the Working Group regularly provides recommendations for the improvement of the business and investment climate in Indonesia. The Working Group conducted a series of internal meetings as well as policy meetings with various stakeholders and policymakers. In 2022, the Automotive Working Group engaged with government stakeholders including the Ministry of Transportation, the Ministry of Industry, as well as the Ministry of Energy and Mineral Resources. The Working Group also held a policy dialogue jointly with GPQI, inviting the Center for the Formulation, Implementation, and Enforcement of Industrial Standardization (Pusat Perumusan, penerapan, dan Pemberlakuan Standardisasi Industri – PPPPSI), Ministry of Industry, to socialize the SNI Certification process.

The Automotive Working Group monitored and advocated for the development of various policies in the sector. Topics covered, among others, include the implementation of the Indonesian National Standard (SNI), the Commodity Balance mechanism, Biofuel and Euro IV emission standards, as well as sustainable development aspects.



• **Head of Working Group : Daniel Purba (Mercedes-Benz)**

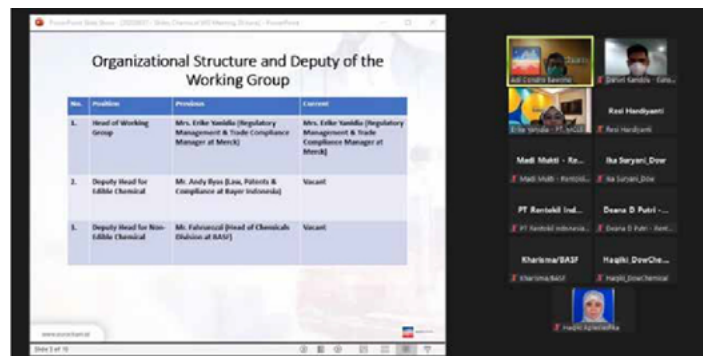


## Chemical

The EuroCham Chemical Working Group comprise of world-class chemical companies that operate and invest in Indonesia. The Working Group promotes an open and constructive dialogue with policymakers within the Indonesia Government, as well as with relevant stakeholders in the chemical sector, in order to continuously explore possibilities for further improvement. The ultimate aim is to enhance Indonesia's competitiveness as an investment destination.

The Group consists of European giants in the chemical sector that have been present in Indonesia for many decades. Currently the Group hosts 39 members from 30 companies, 8 law firms and consultancies, and 1 bilateral chambers, consisting of chemical industry players and related businesses.

To reflect, in 2022, the Group held internal meetings virtually. With post-pandemic policies emerging, the Working Group discussed policy developments in the topics of halal certification for chemical products, importation and distribution of hazardous materials, registration of hazardous and toxic materials, the commodity balance mechanism, as well as chemical goods distribution in e-commerce.



• **Head of Working Group** : Erike Yanidia (Merck Millipore)

• **Deputy of Working Group** :

• **Oji Fahrurrozi (BASF Indonesia)** - until June 2022

• **Haqiqi Aplesiasfika (Dow Indonesia)** - June 2022 - present

## Cosmetics

This year the working group held several meetings and discussed several issues such as Halal, plastic waste reduction, and several regulations from BPOM. In addition, the working group was also invited to several events held by BPOM during the year such as the socialization of the BPOM Regulation on the Procedure for Submissions of Cosmetics Notification,; Technical Requirements on Cosmetics Claim and others. The working group also had the honor of attending as an observer the 35<sup>th</sup> and 36<sup>th</sup> meetings of the ASEAN Cosmetic Committee (ACC) and the 36<sup>th</sup> meeting of the ASEAN Cosmetic Scientific Body (ACSB) this year.

- **Head of Working Group** :  
**Uti Daniawati Mahanani (Unilever Indonesia)**
- **Deputy of Working Group** :  
**Riva Dwitya Akhmad (L'Oreal Indonesia)**



## Energy

EuroCham Energy Working Group consists of the leading European energy companies that are active in Indonesia. The group's mission is to improve understanding between Indonesian and European stakeholders, as well as to engage with and assist all interested stakeholders. The group intends to become a key dialogue partner for Indonesian ministries as part of an overall effort to stimulate European investments within the energy sector.

The group represents the multinational companies in the Energy sector that have been present in Indonesia for many decades. Currently, the group consists of Energy Working Group hosts around 97 companies and 13 embassies with the overall database of the group itself having expanded to more than 300 contacts listed.

Energy Working Group has successfully maintained its regular monthly meetings, conveying through an online platform as well as offline by engaging various speakers and stakeholders to share updates on the relevant issues including renewable energy, energy efficiency, and electricity tariffs. The Group closely monitors policy developments on the cap-and-trade system for coal power plants, carbon tax, captive solar rooftops, and net metering frameworks.

In 2022, the Working Group activities held internal meetings and policy meetings to discuss policy developments that are of relevance in the sector. The Working Group initiated the formulation of joint recommendations for renewable energy and energy efficiency with the government and various stakeholders, while following up for further initiatives to identify how industries could support the achievement of the national renewable energy target and its energy efficiency savings target.



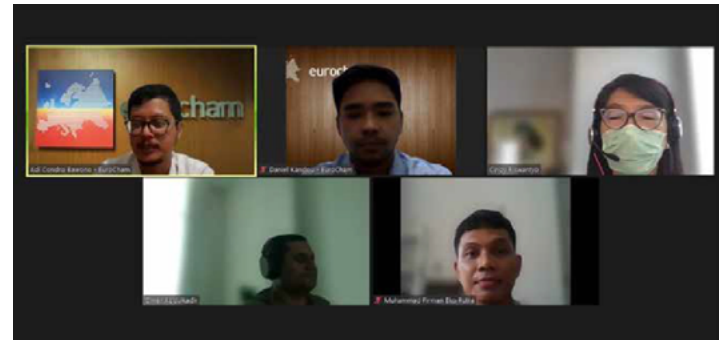
- **Head of Working Group : Thomas Wagner (Envitec Biogas)**
- **Deputies of Working Group :**
  - **Miroslav Dijakovic (Cleantech Solar Development)**
  - **Omar Abdulkadir (PwC)**
  - **Thomas Dreesen (Indesco)**

## Finance, Tax & Investment

The Finance, Tax & Investment Working Group was founded to address the general tax and investment policy challenges of EuroCham Indonesia members. The EuroCham Tax, Finance, and Investment Working Group focuses on cross-sectoral issues that have a direct impact on all European firms investing in Indonesia through various kinds of advocacy efforts with the relevant stakeholders.

In order to further improve the business environment and the investment environment in Indonesia, the Working Group encourages open and constructive discussion and frequently makes recommendations on tax, finance, and investment topics to the relevant policy makers. The ultimate objective of these initiatives is to strengthen trade and investment relations in order to support Indonesia's economic development.

The Working Group convened with all of its member companies in 2022 to discuss updates on various policies. The Ministry of Finance, the Financial Services Authority, and the Directorate General of Tax were some of the organizations that the Finance, Tax, and Investment Working Group engaged with in 2022. The harmonization of tax regulations, the financial outlook, the economic recovery, and various taxation policies. The Working Group also jointly worked together with other foreign chambers to address common taxation issues.



- **Head of Working Group : Omar Abdulkadir (PwC)**
- **Deputy of Working Group : Cindy Riswanto (Ginting Reksodiputro)**

## Human Resources

After transforming from a member forum into a working group format in 2019, the Human Resources Working Group pursued activities aimed at becoming more active to discuss issues related to the manpower sector. In order to get better understanding from these regulations, the Working Group conducted a number of advocacy activities, among others: conducted a joint advocacy with other foreign chambers and held a policy meeting with the Ministry of Manpower on foreign workers job position list. In 2022, the government stipulated a Government Regulation in Lieu of Law (Perppu) to amend Law No. 11/2020 on Job Creation as mandated by the Constitutional Court, where some manpower-related provisions are amended and continue setting priority issues within this working group.

- 
- **Head of Working Group** :
    - **Miguel Latorre (VISTRA Indonesia & Malaysia)**
  - **Deputies of Working Group** :
    - **Sylviawati (Siemens Indonesia)**
    - **Rakhman Sapta Ferdinansyah (TMF Group Indonesia)**
- 

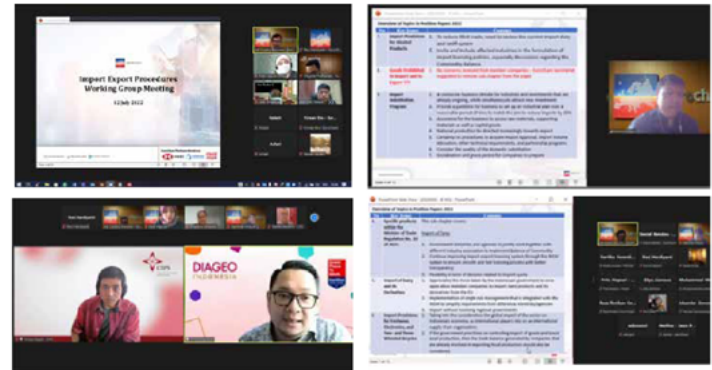


## Import-Export Procedures

The EuroCham Import-Export Procedures Working Group consists of established European companies in Indonesia, including some of the world's largest producers and manufacturers, which are also undertaking import-export activities in order to support their businesses. This year, the Working Group pursues active participation in developing policy frameworks related to import-export procedures. Such efforts are made through a number of policy meetings and providing recommendation letters to relevant government institutions. The Working Group activities in 2022, including various interrelations with stakeholders as follows: the Ministry of Trade, the Ministry of Industry, LNSW, and the Ministry of Agriculture.

The Working Group also meets on a regular basis and holds virtual meetings or webinars to allow member companies to exchange updates and deliver input related to a variety of problems affecting cross-border trade procedures. The overall activities are focused on enhancing the conduciveness of business climate in Indonesia, and increasing Indonesia's competitiveness as an investment destination.

Topics covered by the Working Groups in 2022 were Market Access Opportunity, Veterinary Control Number, Commodity Balance, Indonesia National Standard, Post Border Supervision and Simplification of Import License, Indonesia National Single Window, and Import Provision and Policy of various products (iron and steel, textile, footwear, alcoholic beverages, dairy and its derivatives, complementary goods, goods for market test, and after-sales).



- **Head of Working Group : Rachmat Hidayat (Danone)**
- **Deputy of Working Group : Prita Hapsari (Nestlé)**



## Intellectual Property

The Intellectual Property (IP) Working Group was established in 2006 and represents various companies and stakeholders. The Working Group focuses on crucial issues of intellectual property protection and enforcement. The Group hosts 32 members from 32 companies, 11 law firms and consultancies, 7 embassies and 2 trade agencies, consisting of European business players who embodied innovations in their business DNA.

The IP Working Group activities seek to promote the importance of IP protection for the business and investment environment. To promote this, the Working Group conducted a policy meeting with stakeholders and policy makers. In 2021, the IP Working Group organized a hybrid policy meeting with the Directorate of Investigation and Dispute Settlement of the Directorate General of Intellectual Property to discuss the enforcement of IP in e-commerce.

Overall in 2022, topics discussed include the protection of IP in commerce, the draft patent law prioritized to be legislated in 2023, IP border protection, Patent registration and second medical use, as well as bad faith trademark registration.



- **Head of Working Group : Kin Wah Chow (Rouse)**
- **Deputy of Working Group : Edouard Helfand (Integrity Indonesia)**

## Pharmaceutical & Medical Technology

The Working Group consists of world leading industry players in the pharmaceutical, medical device and healthcare providers sector, active in Indonesia. The Group's mission is to improve the understanding between Indonesian and European stakeholders as well as to engage with and assist all interested stakeholders. The group intends to become a key dialogue partner for Indonesian relevant ministries and institutions in the effort to stimulate European investments in these sectors.

The Group represents the multinational pharmaceutical and medical devices companies that are present in Indonesia for many decades. Currently, the Group consists of 67 members from 41 Companies, 13 consulting and law firms, 9 embassies and 4 business chambers/trade agencies, both from the pharmaceutical and medical devices sector, as well as other supporting industries.

In 2022, the Working Group activities held internal meetings and policy meetings to discuss policy developments that are of relevance in the sector. The Working Group held a policy meeting with the Center for Increasing Use of Domestic Products (P3DN), Ministry of Industry, and the Deputy for Strategic Investment, Coordinating Ministry of Maritime Affairs & Investment, to discuss the topic of Local Content Requirements and the Freezing of imported products in the e-catalogue procurement system.

The Working Group actively advocates issues related to the availability and accessibility of innovative medicines and quality medical technology for Indonesian patients within the Universal Healthcare Coverage (Jaminan Kesehatan Nasional) implemented since 2014. The Group closely monitors policy developments to boost the healthcare industry including halal certification, patent protection, as well as medical tourism.



- **Head of Working Group** : **Hanum Yahya (Novartis Indonesia)**
- **Deputies of Working Group** :
  - **Wulaning Putri (Siemens Healthineers Indonesia)**
  - **Andri Kusandri (Merck Tbk) - November 2022 - present**
  - **Harimurti Listianto (Anugerah Pharmindo Lestari)**  
- until November 2022

## ■ Retail

The Retail Working Group was formed to serve as a platform to consolidate the interests of European retailers operating in Indonesia by exchanging information on updates on the regulatory environment, market condition, as well as updates on the development of the industry in general. This year, Retail activities sector in Indonesia was still struggling due to the COVID-19 pandemic. At the same time, the challenges faced by the industry also continue to grow.

To start the year the group held the meeting to discuss on the specific issues based on the sector, which was safeguard measures investigation, the implementation of the Minister of Trade Regulation No. 68/2020 on Import Provisions for Footwear, Electronics, and two- and three-wheeled bicycles, the implementing regulations of Law No. 11/2020 on Job Creation.

Looking at the progress as well as the business environment for this sector, wherein retail is now more into online platforms and no longer brick and mortar stores, the policy and regulations is also increasingly more integrated with digital and e-commerce. Therefore, the Group is sometimes working together with other Working Groups like Import-Export Procedures Working Group that cater mostly to issues faced by retail companies.

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• **Deputy of Working Group : Muliani Wiabdi (Masari Group)**

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## Sustainable Development

Formed in 2014, the Sustainable Development Working Group has been actively conducting meetings to provide a platform whereby EuroCham members can share their experiences regarding their best practices and discuss updates on regulations related to Company Social Responsibility (CSR) and Sustainable Development.

Following the success of the first and second edition of the report, EuroCham launched the 3rd EuroCham Contribution to SDGs Reports. The Report showcased business stakeholders' contribution towards the 17 SDGs Agenda in attaining inclusive economic growth, social development, environmental protection, and the eradication of poverty in hopes to inspire and influence businesses to take immediate actions to build a sustainable business in Indonesia.

This year, EuroCham co-hosted the B20 Sustainability Award 4.0 with the Indonesian Chamber of Commerce and Industry (KADIN), which was led by Swiss Chambers of Commerce (SwissCham). The event represented both SMEs and Corporates to exhibit their commitments and contribution towards promoting sustainable development in their respective businesses by pioneering innovative ideas.

Moreover, the Group also invited Indonesia Recovery Packaging Organization (IRO) to give in-depth insights on the waste management for plastic packaging and its impact on the circular economy.



- **Head of Working Group** : **Karyanto Wibowo (Danone Indonesia)**
- **Deputies of Working Group** :
  - **Baudouin Coomans (Moores Rowland Indonesia)**  
- until September 2022
  - **Nuni Setyoko (HSBC) - Deputy for Social Sector**  
- since November 2022
  - **Ribut Purwanti (Unilever) - Deputy for Environment Sector**  
- since November 2022

## Technology

Since its establishment in 2019, the EuroCham Technology Working Group has been dedicated to investigating emerging technologies and their potential effects on businesses and industries. The group consists of specialists from various fields, including Information and Technology, innovation, and Research & Development. Despite being relatively new, the working group has been actively involved in supporting the government's efforts to improve the regulatory framework and investment technology.

The Working Group aims to aid the progress of Indonesia and remains actively involved in providing constructive feedback and suggestions to the government on ICT policy development. The activities comprise a range of internal and policy meetings with various stakeholders, including policymakers. To strengthen its position and amplify its advocacy efforts to the public, the Working Group also organizes events that welcome non-members from relevant industry players.

One of the most notable events in 2022 was the Data Protection Dialogue with the Ministry of Communication and Informatics as part of initiatives to welcome the development of the Personal Data Protection Law in Indonesia, which was supported by S. ASEAN International Advocacy & Consultancy (SAIAC). The focus of the event was on how the Personal Data Protection Law can affect the way data is transferred and processed in the private sector, in order to increase consumer confidence and protect their rights to privacy and security.



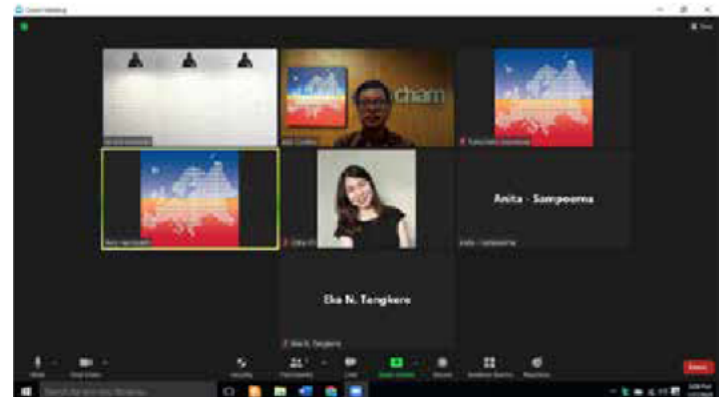
- **Head of Working Group** :
  - **Antoine Schweitzer (IDEMIA)** - until 2022
- **Deputy of Working Group** :
  - **Alexander Kurth (Allianz)** - until 2022

## Tobacco

The Tobacco Working Group was enacted as a platform for global tobacco industry actors to avenue and advocate a common goal and its members have been among the major contributors to Indonesia's economy throughout the years. The Tobacco Working Group members regularly meet to exchange information and collaborate on the development of the sector's most recent policy frameworks. The Working Group had previously held a public hearing on the draft of the Minister of Finance Regulation on VAT on Tobacco Products.

In 2022, the Tobacco Working Group continued to evaluate current policy development and major topics for the sector, such as required policy support for the industry, harmonization of regulations in the tobacco industry, the tobacco industry road map, excise policy, and innovation development.

- **Head of Working Group** :
  - **Andre Setiawan (Japan Tobacco International)** - until
  - **Anita Eka Lestari (HM Sampoerna)** - since
- **Deputies of Working Group** :
  - **Eka Noviaharlinawan Tangkere (British American Tobacco)**



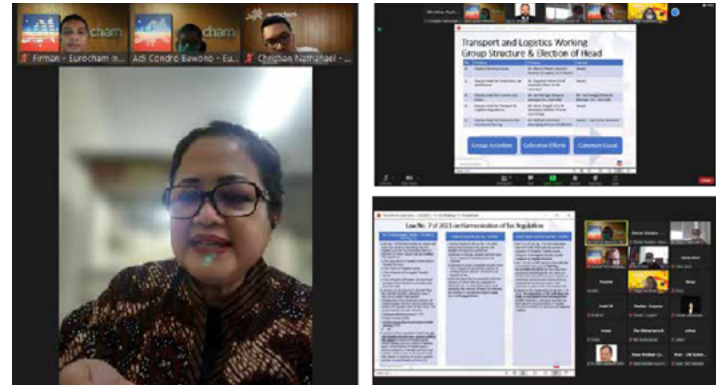


## Transport & Logistics

The EuroCham Transport and Logistics Working Group brings together prominent multinational companies operating in Indonesia's transportation, logistics, freight-forwarding, express delivery services, shipping, and other relevant sub-sectors. Through the working group, EuroCham is able to foster positive communication between these businesses, decision-makers, and other stakeholders to create a favourable climate for investments.

The Working Group formulates suggestions for the appropriate policy makers as part of its advocacy activities, which are regularly coordinated among its member companies. In order to collectively address different policy developments in the sector in 2022, the Working Group communicated, among other stakeholders, with the Ministry of Finance, Directorate General of Tax, and Directorate General of Customs and Excise.

In 2022, the Working Group continued advocating various key topics for the sector including relaxation of foreign investment requirements, national logistics ecosystem, tax provisions for the sector, various customs procedures, import duty procedures under Free Trade Agreements, import of consigned goods, mandatory use of national shipping lines, road transportation safety, environmental sustainability development, as well as impact of the COVID-19 to Ocean Freight.



### • Head of Working Group :

- **Marco Piestch (Logwin)** - until May 2022
- **Jay Aryaputra Singgih (Bumi Laut Group)** - Since June 2022

### • Deputy of Working Group : Jop Patinggi (a. hartrodt)



# EVENTS HIGHLIGHTS



# Events Listing In-Person Events

## BritCham Indonesia Events

No	Month	Date	Time	Event
1	January	25 <sup>th</sup>	16.00 - 18.00	BritCham Advocacy Partnership in Association with Kiroyan Partners: Corporate Sustainability - Your Reputation
2	March	15 <sup>th</sup>	18.00 - 20.30	Global Partners by BritCham with The Commonwealth Countries: Celebrating A Reinvigoration of Trade Ties With The Commonwealth Countries

## EIBN (European Indonesia Business Network)

No	Month	Date	Time	Event
1	January	31 <sup>st</sup>	18.30 - 21.00	EIBN Joint Gathering New Year Reception
2	June	6 <sup>th</sup>	18.30 - 21.00	EIBN Joint Gathering

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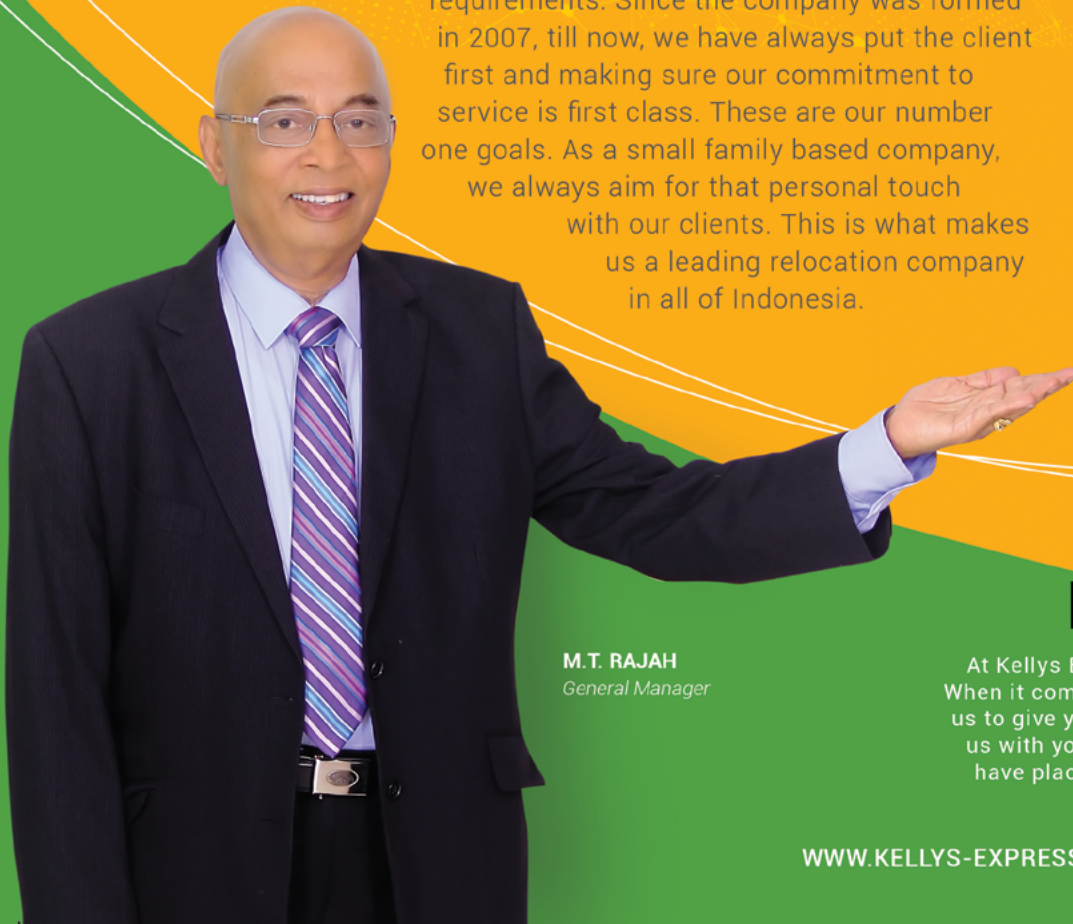
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**BritCham Professional Women's Group**

No	Month	Date	Time	Event
1	February	21 <sup>st</sup>	16.30 - 19.00	Retail, Fashion & Coffee
2	May	10 <sup>th</sup>	16.00 - 18.00	Women in Leadership

**BritCham Human Capital and Education Member Focus Group**

No	Month	Date	Time	Event
1	May	5 <sup>th</sup>	07.15 - 11.55	BritCham Ministerial Series in Association with Human Capital & Education Member Focus Group: Where is the Indonesian Leadership Talent to Drive Sustainability and ESG Goals?

**Diageo's Learning for Life (L4L) - Delivered by BritCham Indonesia**

No	Month	Date	Time	Event
1	April	3 <sup>rd</sup>	09.00 - 17.00	Tourism & Hospitality Seminar in Bali 2023
2	May	23 <sup>rd</sup> , 25 <sup>th</sup> & 26 <sup>th</sup>	09.00 - 17.00	Tourism & Hospitality Workshop in Bali 2023



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## BritCham Advocacy Partnership in association with Kiroyan Partners: Corporate Sustainability – Your Reputation

World Trade Centre 3, DKI Jakarta | January 25<sup>th</sup> 2023 | 16.00 – 18.00



Verlyana Hitipeuw (CEO & Principal Consultant of Kiroyan Partners) and Ely Mustrianita (Director of Corporate Communication Indonesia of PZ Cussons Indonesia) as panelists during BritCham Advocacy Partnership in Association with Kiroyan Partners.



Respectful moderator, Chris Wren (Executive Director of BritCham Indonesia) and panelists, Noke Kiroyan (Executive Chairman & Chief Consultant of Kiroyan Partners), Jalal CSRI (Chairperson of Advisory Board, Social Investment Indonesia), Verlyana Hitipeuw (CEO & Principal Consultant, Kiroyan Partners), Ely Mustrianita (Director of Corporate Communication Indonesia of PZ Cussons Indonesia) during the discussion of BritCham Advocacy Partnership in Association with Kiroyan Partners.



A full house of BritCham Advocacy Partnership in Association with Kiroyan Partners.



BritCham Indonesia members networking during BritCham Advocacy Partnership in Association with Kiroyan Partners.



BritCham Indonesia members networking during BritCham Advocacy Partnership in Association with Kiroyan Partners.



BritCham Indonesia members networking during BritCham Advocacy Partnership in Association with Kiroyan Partners.



**Global Partners by BritCham with The Commonwealth Countries: Celebrating A Reinvigoration of Trade Ties With The Commonwealth Countries**  
 Shangri-La Hotel, DKI Jakarta | March 15<sup>th</sup> 2023 | 18.00 - 20.30



**Chris Wren (Executive Director of BritCham Indonesia)** opens the toast ceremony for Global Partners by BritCham with The Commonwealth Countries.



**H.E. Admiral Professor Jayanath Colombage (The Ambassador of Sri Lanka to Indonesia), Rino Donosepoetro (Chairman of BritCham Indonesia, Standard Chartered Bank, Vice Chairman, ASEAN & President Commissioner Indonesia), Hannah Wade (Trade Commissioner of Austrade), Aaron EE (Regional Director of Enterprise Singapore, Embassy of Republic Singapore), Peter Fanning (Board Member of Indonesia Australia Business Council (IABC)), Greg Elms (Vice Chairperson of Indonesia Canada Chamber of Commerce (ICCC)), Poonam Sagar (Chairperson of Indonesia India Business Forum (IIBF)), Shoeb Kagda (Chairperson of Singapore Chamber of Commerce Indonesia (SCCI)), May Ng (Honorary Auditor of Malaysia Chambers Jakarta (MCJ))** raise a toast during Global Partners by BritCham with The Commonwealth Countries.



Group photo with **Rino Donosepoetro (Chairman of BritCham Indonesia, Standard Chartered Bank, Vice Chairman, ASEAN & President Commissioner Indonesia)**, **H.E. Admiral Professor Jayanath Colombage (The Ambassador of Sri Lanka to Indonesia)** and BritCham Indonesia members.



Raffle prize winners in Global Partners by BritCham with The Commonwealth Countries.



Attendees expand their network with members from The Commonwealth Country's Chamber of Commerce and Embassies!



Attendees expand their network in Global Partners by BritCham with The Commonwealth Countries.

## UK Roadshow Semester 1

United Kingdom | May 9<sup>th</sup> - 31<sup>st</sup> 2023



Presentation of **BritCham's first-published book, "12 Leadership Practices to Sustain Livelihoods and Life"** to **Indonesian Minister of Education, Culture, Research and Technology, HE Nadiem Makarim** at the Indonesia Briefing Forum: Update on Indonesia's Higher Education Priorities and Partnership Opportunities, May 9<sup>th</sup> 2023.



Presentation of BritCham's first book publication at the ASEAN-BAC Business Reception. May 15<sup>th</sup> 2023.



BritCham Philippines, Myanmar and Indonesia representing Britain in Southeast Asia (BiSEA) at the ASEAN-BAC Business Reception on Monday, 15<sup>th</sup> May 2023.



Local British Chambers and International Chambers together at the Global Working Session by British Chambers of Commerce, on May 16<sup>th</sup> 2023.



**Linzi Boyd (Founder of One Earth)**, BritCham Indonesia's member speaking at the British Chambers of Commerce Global Annual Conference on May 17<sup>th</sup> 2023. (Source: BCC)



Meeting with the Secretary General of Indonesian Student Association in the UK (PPI UK) discussing a more strategic partnership between BritCham Indonesia and PPI UK, May 17<sup>th</sup> 2023.



Roundtable Discussion as part of 'BritCham Indonesia Goes to East Midlands', hosted by University of Derby, 22<sup>nd</sup> May 2023 at University of Derby. In this occasion, our Executive Director also met with East Midlands Chamber of Commerce's members who are looking to explore export opportunities in Indonesia.



Meeting with BritCham's Education University Panel, LJMU, to discuss Mobility Visit to Surabaya, TNE & research (under Minister Nadiem's Incentive Scheme) and Student Recruitment, 24<sup>th</sup> May 2023 at LJMU.



**Chris Wren, our Executive Director**, have a meeting with **HE Desra Percaya, Indonesian Ambassador to the UK, Ireland and IMO**, 31<sup>st</sup> May 2023 at Indonesian Embassy London.



## Malam Gelora Indonesia

The Birmingham Conference and Events Centre | April 29<sup>th</sup> 2023 | 19.00 - 21.30



One of the Olimpiade PPI UK Winners at Malam Gelora Indonesia.



Photo session with **HE Desra Percaya (Indonesian Ambassador to UK, Ireland & IMO)**, **Khairul Munadi (Education and Culture Attaché at Indonesian Embassy London)**, **Rino Donosepoetro (Chairman of BritCham Indonesia)**, **Harun Reksodiputro & Family (Consultative Board of BritCham Indonesia)**, and **Jeremy Kemp (Honorary Member of BritCham Indonesia)**.






Group photo session with all the participants during Malam Gelora Indonesia.



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## European Indonesia Business Network: Joint Gathering New Year Reception

The Ayana Midplaza Hotel, DKI Jakarta | January 31<sup>st</sup> 2023 | 18.30 - 21.00



Opening remarks from **Chris Wren (Executive Director of BritCham Indonesia)** during European Indonesia Business Network 2023.



**Chris Wren (Executive Director of BritCham Indonesia)** and **Ian Betts (Honorary Secretary of BritCham Indonesia & Managing Director of Castle Asia)** with representative from **DanCham, EKONID, EuroCham, IBAI, IFCCI, INBC, and SwedCham** raise a toast during EIBN 2023.



Attendees are expanding their networks in the first European Indonesia Business Network in 2023.



Attendees are expanding their networks in the first European Indonesia Business Network in 2023.



Attendees group photo in the first European Indonesia Business Network in 2023.



Raffle prize winners in European Indonesia Business Network 2023!



**European Indonesia Business Network Joint Gathering**  
 Artotel Suites Mangkuluhur, DKI Jakarta | June 6<sup>th</sup> 2023 | 18.30 - 21.00



Opening of 2<sup>nd</sup> EIBN in 2023!



**Ian Betts (Honorary Secretary of BritCham Indonesia & Managing Director of Castle Asia)** with representative from DanCham, EKONID, EuroCham, IBAI, and IFCCI raise a toast during EIBN 2023.



BritCham Indonesia members photo session during the second EIBN in 2023.



BritCham Indonesia members photo session during the second EIBN in 2023.



BritCham Indonesia members photo session during the second EIBN in 2023.



It's a full house! EIBN attendees are expanding their networks and changing business card.



**BritCham Professional Women's Group: Retail, Fashion & Coffee**  
 The Orient Hotel, DKI Jakarta | February 21<sup>st</sup> 2023 | 16.30 - 19.00



A full house of Professional Women's Group: Retail, Fashion, & Coffee.



**Sony Jethnani (Chairwoman of BritCham Professional Women's Group)** leading the discussion during Professional Women's Group: Retail, Fashion, & Coffee.



**Anthony McEvoy (CEO of Starbucks)** and **Terry O'Connor (BritCham Board Member & CEO of Matahari Department Store)** as speakers during Professional Women's Group: Retail, Fashion, & Coffee.



Question and answer sessions during Professional Women's Group: Retail, Fashion, & Coffee.



BritCham Indonesia members and guests networking during Professional Women's Group: Retail, Fashion, & Coffee.





**BritCham Professional Women’s Group: Women in Leadership**  
 The Orient Hotel, DKI Jakarta | May 10<sup>th</sup> 2023 | 16.00 - 18.00



Networking session during Professional Women’s Group: Women in Leadership.



A full house of Professional Women’s Group: Women in Leadership.



Respectful moderator **Sony Jethnani (Chairwoman of BritCham Professional Women’s Group)** and speakers **Alefiyah Sarma (President Director of DIAGEO Indonesia)** and **Ingrid Siburian (Board Member of BritCham Indonesia & Country Chair of Shell Indonesia)** during the discussion of Professional Women’s Group: Women in Leadership.



Question and answer session with one of our audience members during Professional Women’s Group: Women in Leadership.



Group photo with all the participants during Professional Women’s Group: Women in Leadership.



Handover Certificate from **Sony Jethnani (Chairwoman of BritCham Professional Women’s Group)** for both speakers, **Alefiyah Sarma (President Director of DIAGEO Indonesia)** and **Ingrid Siburian (Board Member of BritCham Indonesia & Country Chair of Shell Indonesia)**



**BritCham Ministerial Series in association with Human Capital & Education Member Focus Group:  
Where is the Indonesian Leadership Talent to Drive Sustainability and ESG Goals?**

The Ayana Midplaza Hotel, DKI Jakarta | May 5<sup>th</sup> 2023 | 07.15 - 11.55



Chris Wren (Executive Director of BritCham Indonesia) with one of our Keynote Speaker, Philips Vermonte (Senior Fellow at Centre of Strategic and International Studies (CSIS) & Dean of Faculty of Social Sciences of the Indonesian International Islamic University)



Handover Certificate to our moderator, Maria R. Nindita Radyati, Ph.D (President Director of Institute for Sustainability and Agility) and our speakers, Jessica Novia (Founder and Chief Impact Officer of CarbonEthics and Bumi Journey) and Rix Smith (Director & CEO of Ministry of Waste)



One of our Panel Segments, Leadership Learning during BritCham Ministerial Series in Association with Human Capital & Education Member Focus Group with Olly Riches (Consultative Board of BritCham Indonesia & Senior Managing Director Indonesia, Singapore, Philippines and Page Executive SEA) as our moderator and Dwi Putra Widiyanto (Country Manager Indonesia of AICPA & CIMA), Linzi Boyd (Founder of One Earth Global) and Nurul Hiskawati (Head of HR of PZ Cussons Indonesia)



One of our attendees shares her question to our speakers during question and answer session.



Networking Session during BritCham Ministerial Series in Association with Human Capital & Education Member Focus Group.



Group photo with all the participants during BritCham Ministerial Series in Association with Human Capital & Education Member Focus Group.

## Diageo's Learning for Life (L4L) - Delivered by BritCham Indonesia: Tourism & Hospitality Seminar in Bali

Kuta Central Park Hotel, Bali | April 3<sup>rd</sup> 2023 | 09.00 - 17.00



Photo session with **Chris Wren** (Executive Director of BritCham Indonesia), **Stephan Sinisuka** (Head of Communication & ESG of DIAGEO Indonesia), **Mary Osmond** (Director of Conversation of Forest Carbon), **Ni Wayan Mulianingsih** (Kepala Bidang Kewirausahaan Dinas Koperasi, Usaha Kecil & Menengah Provinsi Bali) and attendees.



Inspiring session about Business Pitch with **Asy-syifaa Halimatus'diah** (Project & Community Manager of Bali Investment Club) and **Mega Prawita** (Managing Director of KUMPUL.ID) moderated by **Sary Latief** (Chief Executive Officer of PT Solusi Cerdas Asha Nusantara)



Exclusive mixology class from DIAGEO Indonesia.



Deep dive into Digital Marketing with **Nafnia Putra** (VP Growth of PINTAR), **Madeleine** (Co-Director of Startup Grind Bali), and **Tania Dian** (Digital Marketing Manager of Island Media)





Cheers! Learning for Life attendees have a great time practicing making cocktails in mixology class.



Learning for Life attendees are enjoying having DIAGEO signature cocktails after the insightful entrepreneurship seminar!





## Diageo's Learning for Life (L4L) - Delivered by BritCham Indonesia: Tourism & Hospitality Workshop in Bali

Dharma Negara Alaya, Bali | May 23<sup>rd</sup>, 25<sup>th</sup> and 26<sup>th</sup> 2023 | 09.00 - 17.00



First day of Learning for Life: Tourism & Hospitality Workshop is opened by **Fie Ling (Head of Plant of DIAGEO Indonesia)**



One of Learning for Life attendees is practicing to pitch business idea.



Opening remarks from **Made Sugiani (Kepala Bidang Pengembangan Pemasaran Pariwisata - Dinas Pariwisata Kota Denpasar)**



Learning for Life attendees are having group discussion about business model canvases.



Welcoming our trainers! **Lia Tagor Johan** and **Irma R.A. Soeradiredja** ready to inspire our attendees to be stand out in Tourism and Hospitality industry.



It's a wrap! Learning for Life: Tourism & Hospitality Workshop in Bali 2023.

# R

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**Study in UK Session with  
Liverpool John Moores University**  
SMAN 70 Jakarta | February 2<sup>nd</sup> 2023 | 10.30 - 11.50



A full house of Study in UK Session with Liverpool John Moores University.



Our university partner's representative from Liverpool John Moores University leading the discussion during Study in UK Session with Liverpool John Moores University.



Group photo with BritCham Education Centre's team, teachers of SMAN 70 Jakarta, and our university partner's representative from Liverpool John Moores University.

**University Application to the UK: How to Prepare and What to Expect  
(as part of Global Jaya School Mini University Fair 2023)**  
Global Jaya School, Banten | February 6<sup>th</sup> 2023 | 15.00 - 17.00



A full house of Global Jaya School Mini University Fair 2023.



Presentation from our university partner's representative, UWE Bristol during Global Jaya School Mini University Fair 2023.



Booth visit by parents & students with BritCham Education Centre's team during Global Jaya School Mini University Fair 2023.

**BritCham Education Centre at the Network of Indonesian School Counselors (NISC) Meeting**

British School Jakarta, DKI Jakarta | December 6<sup>th</sup> 2022 | 08.30 - 10.00



BritCham Education Centre team shared the most updated information about UK education with more than 30 school counselors during the first in-person meeting of NISC in 2022!

**Study UK: Tips for a Successful UK University Application**

Cita Hati Christian School, East Java | March 8<sup>th</sup> 2023 | 08.15 - 09.00



BritCham Education Centre team with Curriculum Coordinator, Career Counselor & IBDP Psychology Teacher of Cita Hati Christian School, West Campus, Surabaya during Study UK: Tips for a Successful UK University Application.

**Study UK: How to Plan Your Career in the UK**  
 Sepuluh Nopember Institute of Technology (ITS), East Java  
 March 8<sup>th</sup> 2023 | 15.15 - 16.15



Discussion between BritCham Education Centre's team and students from ITS.



Discussion between BritCham Education Centre's team and ITS International Office.



### Study UK & Careers Fest

Alila SCBD, DKI Jakarta | March 19<sup>th</sup> 2023 | 13.00 - 18.00



Study UK & Careers Fest's opening speech by **Dimitris Kostianis (Vice Chair of BritCham Indonesia and Managing Director of PZ Cussons Indonesia)**.



Attendees having a consultation about their future career with our participating private sector member.



Plan your studies in UK! Students are having a consultation with our university partner; University of Portsmouth.



Photobooth corner at Study UK & Careers Fest.



An insightful sharing session with UK Alumni in Study UK & Careers Fest - Talkshow Corner.



Our attendees with gifts from one of our company members's booth.

Participating Institutions

Corporates



UK Universities



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**Beyond Hogwarts Navigating the World of UK Universities with  
UWE Bristol, University of Liverpool, and Staffordshire University  
(as part of BINUS International Week 2023)**

BINUS University, DKI Jakarta | March 20<sup>th</sup> 2023 | 09.30 - 11.00



Booth visit by students with our university partner's representative from University of Wolverhampton during BINUS International Week 2023.



Booth visit by students with our university partners' representative from Teesside University during BINUS International Week 2023.



Group photo with BritCham Education Centre's team and our university partners' representative from Teesside University and University of Wolverhampton during BINUS International Week 2023.

**Study UK: Your Gateway to Success with BritCham Education Centre,  
Teesside University, and University of Wolverhampton  
(as part of BINUS International Week 2023)**

BINUS University, DKI Jakarta | March 21<sup>st</sup> 2023 | 13.30 - 15.00



Booth visit by students with our university partner's representative from UWE, Bristol during BINUS International Week 2023.



Booth visit by students with our university partner's representative from University of Liverpool during BINUS International Week 2023.



Booth visit by students with BritCham Education Centre's team during BINUS International Week 2023.

**Top Tips for Your UK University Application with  
University of the West of England (UWE), Bristol**

North Jakarta Intercultural School, DKI Jakarta | March 28<sup>th</sup> 2023  
08.20 - 09.10



Group photo with our university partners' representative from UWE Bristol and students from North Jakarta Intercultural School.



One of the students asking question about application requirement to UWE Bristol.



Presentation from BritCham Education Centre's team for North Jakarta Intercultural School's students.

**Study UK: Essential Information for Your UK University Admission  
- Top Tips for Writing a Good Essay**

Sekolah Pelita Harapan (SPH) Sentul, West Java | April 17<sup>th</sup> 2023  
13.00 - 13.45



Booth visit by students with Britcham Education Centre's team during Study UK: Essential Information for Your UK University Admission at SPH Sentul.



A full house of Study UK: Essential Information for your UK University Admission at SPH Sentul.



Presentation from our partner's representative, University of Liverpool during Study UK: Essential Information for your UK University Admission at SPH Sentul.





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